# Before Starting the CoC  Application

The CoC Consolidated Application consists of three parts, the CoC Application, the CoC Priority Listing, and all the CoC's project applications that were either approved and ranked, or rejected. All three must be submitted for the CoC Consolidated Application to be considered complete.

 The Collaborative Applicant is responsible  for reviewing the following:

 1. The FY 2019 CoC Program Competition Notice of Funding Available (NOFA) for specific application and program requirements.
 2. The FY 2019 CoC Application Detailed Instructions which provide additional information and guidance for completing the application.
 3. All information provided to ensure it is correct and current.
 4. Responses provided by project applicants in their Project Applications.
 5. The application to ensure all documentation, including attachment are provided.
 6. Questions marked with an asterisk (*), which are mandatory and require a response.

# 1A. Continuum of Care (CoC) Identification

**Instructions:**

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https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notices

**1A-1. CoC Name and Number:**    MD-513 - Wicomico, Somerset, Worcester Counties CoC

**1A-2. Collaborative Applicant Name:**    Somerset County Health Department

**1A-3. CoC Designation:**    CA

**1A-4. HMIS Lead:**    Somerset County Health Department

# 1B. Continuum of Care (CoC) Engagement

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**Warning! The CoC Application score could be affected if information is incomplete on this formlet.**

**1B-1.  CoC Meeting Participants.**

 **For the period of May 1, 2018 to April 30, 2019, applicants must indicate whether the Organization/Person listed:**
 **1. participated in CoC meetings;**
 **2. voted, including selecting CoC Board members; and**
 **3. participated in the CoC's coordinated entry system.**

| Organization/Person | Participates in CoC Meetings | Votes, including selecting CoC Board Members | Participates in Coordinated Entry System |
|---|---|---|---|
| **Local Government Staff/Officials** | Yes | Yes | Yes |
| **CDBG/HOME/ESG Entitlement Jurisdiction** | Yes | Yes | Yes |
| **Law Enforcement** | Yes | Yes | Yes |
| **Local Jail(s)** | Yes | Yes | No |
| **Hospital(s)** | Yes | Yes | Yes |
| **EMS/Crisis Response Team(s)** | Yes | Yes | Yes |
| **Mental Health Service Organizations** | Yes | Yes | Yes |
| **Substance Abuse Service Organizations** | Yes | Yes | Yes |
| **Affordable Housing Developer(s)** | Yes | Yes | No |
| **Disability Service Organizations** | Yes | Yes | Yes |
| **Disability Advocates** | Yes | Yes | Yes |
| **Public Housing Authorities** | Yes | Yes | No |
| **CoC Funded Youth Homeless Organizations** | Not Applicable | No | No |
| **Non-CoC Funded Youth Homeless Organizations** | Yes | Yes | Yes |

| | | | |
|---|---|---|---|
| **Youth Advocates** | Yes | Yes | Yes |
| **School Administrators/Homeless Liaisons** | Yes | Yes | Yes |
| **CoC Funded Victim Service Providers** | Not Applicable | No | No |
| **Non-CoC Funded Victim Service Providers** | Yes | Yes | Yes |
| **Domestic Violence Advocates** | Yes | Yes | Yes |
| **Street Outreach Team(s)** | Yes | Yes | Yes |
| **Lesbian, Gay, Bisexual, Transgender (LGBT) Advocates** | Yes | Yes | Yes |
| **LGBT Service Organizations** | Yes | Yes | Yes |
| **Agencies that serve survivors of human trafficking** | Yes | Yes | Yes |
| **Other homeless subpopulation advocates** | Yes | Yes | Yes |
| **Homeless or Formerly Homeless Persons** | Yes | Yes | Yes |
| **Mental Illness Advocates** | Yes | Yes | Yes |
| **Substance Abuse Advocates** | Yes | Yes | Yes |
| **Other:(limit 50 characters)** | | | |
| Veteran Agencies - VA staff, SSVF agencies | Yes | Yes | Yes |
| Fair Housing Organization, 211 hotline | Yes | Yes | Yes |
| | | | |

**1B-1a. CoC's Strategy to Solicit/Consider Opinions on Preventing/Ending Homelessness.**

**Applicants must describe how the CoC:**
**1. solicits and considers opinions from a broad array of organizations and individuals that have knowledge of homelessness, or an interest in preventing and ending homelessness;**
**2. communicates information during public meetings or other forums the CoC uses to solicit public information;**
**3. takes into consideration information gathered in public meetings or forums to address improvements or new approaches to preventing and ending homelessness; and**
**4. ensures effective communication with individuals with disabilities, including the availability of accessible electronic formats, e.g., PDF. (limit 2,000 characters)**

1.Prior to each monthly CoC meeting, an agenda is prepared and sent to the 151 people on the CoC email list serv.  Upon presentation of agenda topics, CoC members are encouraged to express their opinions and expertise.
2.  At CoC meetings, members and new guests are given the opportunity to give us information on their programs and sharing upcoming meetings, forums, job fairs, landlord engagement, life skills training, etc. that is also placed in minutes for those members that could not attend.  Some agenda items require a vote from the CoC.  All voting issues are discussed at length and CoC members are given time to ask questions before the final vote.  At almost every meeting we have a new person attend who has been engaged by a CoC member and encouraged to attend the meeting.
3. As we have broad representation of individuals on our CoC, most are involved with other meeting groups or forums that may be of interest to the CoC. Many agencies conduct needs assessments, focus groups on topics that

touch on homelessness and all are encouraged to present at our CoC meetings.  We use our monthly meetings to educate CoC members serving people experiencing homelessness with programs that may meet their needs.
4.  We have researched programs used in other parts of the country that can be replicated to address our homeless population.  As an example, the City of Salisbury implemented a locally funded PSH program and is now developing a new "Way to Work" program based on a program in Albuquerque, NM where panhandlers will be offered employment and wages two days per week, along with transportation and lunch.
5. The CoC ensures that effective communication with individuals with disabilities are addressed by having written material made available at all meetings and the email list serv is used to send out electronic forms assessible for people with disabilities.


**1B-2. Open Invitation for New Members.**

 **Applicants must describe:**
 **1. the invitation process;**
 **2. how the CoC communicates the invitation process to solicit new members;**
**3. how the CoC ensures effective communication with individuals with disabilities, including the availability of accessible electronic formats;**
**4. how often the CoC solicits new members; and**
 **5. any special outreach the CoC conducted to ensure persons experiencing homelessness or formerly homeless persons are encouraged to join the CoC.**
**(limit 2,000 characters)**

1.The CoC has an open invitation listed on the HALS CoC website which notes the date & time and contact information for those that want to join the CoC.
2. In addition to our website, we do a yearly news release that is sent to local media sources to invite new members to the next scheduled meeting and gives the schedule if they can't attend that meeting. At almost every CoC meeting, a new person who has never attended in the past will show up at a meeting and given time to talk about their program or express an opinion about how to address homelessness.
3. The CoC maintains an active email list serve of 151 people, up from 108 last year that is used to send out information to the group. CoC members are reminded on the agenda and at the monthly CoC meetings to send all documents to the CoC email contact person. As an example, every week, she sends out a list of open jobs in our regional CoC from the Tri County Workforce Investment Agency, all flyers about resources, new programs, fundraising, etc. All documents are on accessible electronic formats to ensure effective communication with individuals with disabilities. If any CoC member has problems accessing documents, they are given assistance by CoC staff.
4. The solicitation of new members is an ongoing process as we instruct CoC members to invite people they associate with in their work and personal life.
5. This year, a CoC member established a separate Homeless Advisory Council which has been meeting for 8 months. This group is strictly for people who are or were formally homeless. The facilitator for the group updates us monthly on their opinions and advice.  Our goal is for at least one member of this group attend our monthly CoC meetings.

**1B-3. Public Notification for Proposals from Organizations Not Previously Funded.**

Applicants must describe:
1. how the CoC notifies the public that it is accepting project application proposals, and that it is open to and will consider applications from organizations that have not previously received CoC Program funding, as well as the method in which proposals should be submitted;
2. the process the CoC uses to determine whether the project application will be included in the FY 2019 CoC Program Competition process;
3. the date(s) the CoC publicly announced it was open to proposal;
4. how the CoC ensures effective communication with individuals with disabilities, including the availability of accessible electronic formats; and
5. if the CoC does not accept proposals from organizations that have not previously received CoC Program funding or did not announce it was open to proposals from non-CoC Program funded organizations, the applicant must state this fact in the response and provide the reason the CoC does not accept proposals from organizations that have not previously received CoC Program funding.
(limit 2,000 characters)

1.When the HUD CoC NOFA competition is opened, the CoC solicits project applications through a notice to CoC email listserv and on its website giving full information on available funding for renewal and new projects with a contact person to request assistance in submitting a project application. In this notice, the Collaborative Agent encourages agencies who have not previously been funded through the NOFA to submit a new or bonus project. Deadlines are clearly stated to ensure they meet HUD and CoC requirements. This document is reviewed in detail at the CoC meeting where agencies are again strongly encouraged to submit a new or bonus project. This year, there were two agencies considering, so they were not asked to participate in the Rating and Ranking Subcommittee. However, no new agency submitted a proposal.
2. All project applications are given a due date by the CoC that will provide sufficient time for the rating and ranking committee to review the projects. The HMIS System Administrator pulls the projects into the priority listing and makes copies to send to all rating and ranking committee members. She then reviews all projects to determine if they meet the project threshold requirements of the HUD CoC Rating and Ranking Tool. If they do, she then includes them in the projects being ranked by the Committee. So far, our CoC has never received a project that did not meet the HUD threshold.
3. The CoC announced that they were open to proposals on July 11, 2019 and discussed the NOFA at length at the July HALS CoC meeting, encouraging new agencies to apply for project applications.
4. We place all documents on our HALS CoC website in pdf format to ensure effective communication with individuals with disabilities. In addition, the NOFA is discussed at length at CoC meetings during the NOFA Competition period.
5. N/A

# 1C. Continuum of Care (CoC) Coordination

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## 1C-1.  CoCs Coordination, Planning, and Operation of Projects.

 **Applicants must select the appropriate response for each federal, state, local, private, other organizations, or program source the CoC included in the planning and operation of projects that serve individuals experiencing homelessness, families experiencing homelessness, unaccompanied youth experiencing homelessness, persons who are fleeing domestic violence, or persons at risk of homelessness.**

| Entities or Organizations the CoC coordinates planning and operation of projects | Coordinates with Planning and Operation of Projects |
|---|---|
| **Housing Opportunities for Persons with AIDS (HOPWA)** | Yes |
| **Temporary Assistance for Needy Families (TANF)** | Yes |
| **Runaway and Homeless Youth (RHY)** | Not Applicable |
| **Head Start Program** | Yes |
| **Funding Collaboratives** | Yes |
| **Private Foundations** | Yes |
| **Housing and services programs funded through U.S. Department of Justice (DOJ) Funded Housing and Service Programs** | Yes |
| **Housing and services programs funded through U.S. Health and Human Services (HHS) Funded Housing and Service Programs** | Yes |
| **Housing and service programs funded through other Federal resources** | Yes |
| **Housing and services programs funded through State Government** | Yes |
| **Housing and services programs funded through Local Government** | Yes |
| **Housing and service programs funded through private entities, including foundations** | Yes |
| **Other:(limit 50 characters)** | |
| | No |

| | No |
|---|---|

**1C-2.  CoC Consultation with ESG Program Recipients.**

**Applicants must describe how the CoC:**
**1. consulted with ESG Program recipients in planning and allocating ESG funds;**
**2. participated in the evaluating and reporting performance of ESG Program recipients and subrecipients; and**
**3. ensured local homelessness information is communicated and addressed in the Consolidated Plan updates.**
**(limit 2,000 characters)**

(1) This is a year of transition as the CoC was awarded the ESG funds from the State agency and was tasked with complete oversight and monitoring of the Homelessness Solutions Program (HSP). As all ESG Program recipients were members of Governance Committee, they are involved in  the plans for this change.  We received increased funds in the lst and 2nd year of HSP and held numerous meetings with the State ESG funded agency and our ESG sub-recipients. The CoC used the DHCD HSP Policy Manual as a basis for the HALS CoC HSP Policy Manual and provided guidance and instructions to the ESG sub-recipients in this first year of transition. These funds met a huge unmet need in our CoC of providing consistent case management in all programs to assist people who are homeless or at risk of homelessness. (2) While in year's past, we reviewed and ranked ESG applications based on CoC evaluation tools, the changes instituted by the State and the quick turnaround for the new applications modified how we evaluated the projects the first year. This year, the State did not require applications from ESG sub-recipients, rather they used the HMIS data to determine if programs were meeting performance measures that had been share with the CoC and ESG sub-recipients.  All programs are required to enter data in HMIS which is migrated quarterly into the State Homeless Data Warehouse and must meet data quality and performance measures to ensure continued funding. This year, DHCD conducted onsite monitoring of 2 of the highest funded ESG agencies as a form of training for the CoC staff to conduct their own yearly monitoring.  All ESG agencies have now had a CoC monitoring visit and provided a report of their findings, including corrective actions.  3. The HMIS System Administrator provides updated local homeless information to our two Consolidated Plan jurisdictions on at least a yearly basis, but sometimes more frequently as required by CDBG regulations.

**1C-2a. Providing PIT and HIC Data to Consolidated Plan Jurisdictions.**

Yes to both

**Applicants must indicate whether the CoC provided Point-in-Time (PIT) and Housing Inventory Count (HIC) data to the Consolidated Plan jurisdictions within its geographic area.**

**1C-2b. Providing Other Data to Consolidated Plan Jurisdictions.**

Yes

**Applicants must indicate whether the CoC ensured local homelessness information is communicated to Consolidated Plan Jurisdictions within its geographic area so it can be addressed in Consolidated Plan updates.**

**1C-3. Addressing the Safety Needs of Domestic Violence, Dating Violence, Sexual Assault, and Stalking Survivors.**

**Applicants must describe:**
**1. the CoC's protocols, including protocols for coordinated entry and the CoC's emergency transfer plan, that prioritize safety and incorporate trauma-informed, victim-centered services; and**
**2. how the CoC, through its coordinated entry, maximizes client choice for housing and services while ensuring safety and confidentiality.**
**(limit 2,000 characters)**

(1)The CoC Coordinated Entry tool screens for victims of domestic violence and agency staff are trained to refer them to Life Crisis. Our CoC uses a no wrong door model for Coordinated Entry, supplemented by 211 which is managed by Life Crisis.  So, often Life Crisis receives the initial call about people fleeing DV and takes immediate steps to get them to the safety of their shelter.  CoC and DV staff were involved in all planning and implementation of the Coordinated Entry process which maximizes client choice for housing and services while ensuring safety and confidentiality. DV survivors are given services that are victim centered and based on best practices around trauma informed care, usually staying at the safe house for 60 days but can stay longer if safe housing cannot be located.
(2) Using the no wrong door model for Coordinated Entry ensures that all agencies have dedicated Coordinated Entry staff. When victims are identified, they are informed that the safest place for them and their children is Life Crisis where their safety is ensured.  However, there have been times when a DV victim chooses not to be housed at Life Crisis. The shelter then makes arrangement for the DV victim to receive the full range of Life Crisis services, including therapy, free of charge and gives them all the services available for DV victims staying at the shelter. In other instances, DV victims do no always share with Coordinated Entry staff that they are a DV victim until they establish a relationship with their case manager. In these cases, the victim is offered to transfer to Life Crisis and all the services they provide. Whenever a DV victim is identified to CoC Coordinated Entry staff, they are provided services to ensure their safety and the safety of their children and all of their information is strictly confidential.

**1C-3a. Training–Best Practices in Serving DV Survivors.**

**Applicants must describe how the CoC coordinates with victim services providers to provide training, at least on an annual basis, for:**
**1. CoC area project staff that addresses safety and best practices (e.g., trauma-informed, victim-centered) on safety and planning protocols in serving survivors of domestic violence; and**

**2. Coordinated Entry staff that addresses safety and best practices (e.g., Trauma Informed Care) on safety and planning protocols in serving survivors of domestic violence.**
**(limit 2,000 characters)**

(1) Life Crisis provides an annual training to the full CoC on DV safety planning, trauma informed and victim centered care approches and given an overview of all services provided. This training is included in minutes for future reference and also for members who could not attend. Life Crisis provides high quality therapy free of charge to victims of domestic violence, sexual assault and child abuse as well as survivors of homicide in the tri-county region of the Eastern Shore of Maryland. They work with children, adults, and family members who have been adversely impacted by the trauma of child abuse (physical and sexual), domestic violence, (as the primary victim, a child witness of domestic violence or family member), adults sexually abused as children, victims of sexual assault, sex trafficking and rape. Services are also provided to the victim's family members (secondary victims) as needed and upon request. Therapeutic services include individual treatment, family sessions and support groups by therapists in treating trauma and interpersonal violence. These services are trauma-informed, best practice and evidence based. As not every individual responds to traumatic events in the same manner, services are individualized to meet the needs of those seeking help.
(2) Life Crisis provides a major Coordinated Entry component for the CoC as it operates the 24/7 crisis line and 211 for people seeking services. Safety is the first concern for DV victims and Life Crisis maintains planning protocols on their website. All of this is discussed with victims seeking services. Therapeutic services begin with an assessment to determine the best victim centered treatment and trauma informed care plan to meet the needs of the child, adult or family. Treatment will be collaboration between the therapist and those seeking help. Therapists at the Life Crisis are a part of a comprehensive team to provide as much support as needed.

**1C-3b. Domestic Violence–Community Need Data.**

**Applicants must describe how the CoC uses de-identified aggregate data from a comparable database to assess the special needs related to domestic violence, dating violence, sexual assault, and stalking.**
**(limit 2,000 characters)**

Starting in July 2018 the DV agency - Life Crisis - provided de-identified aggregate data from a comparable data base to the CoC that assesses the special needs related to domestic violence, dating violence, sexual assault and stalking. This data base identified 89 individuals in 50 households that were served by the DV shelter. This included 5 families with 11 children and 53 single households. Services for the shelter is funded through a combination of funds from the Department of Health and Human Services and ESG. The racial makeup of those served were 46% African Americans (41 people), 53.7% White (48 people) and less than 1% Hispanic (3 people). The average length of stay at 30 days was much lower than the shelter average overall for our CoC. Of this number, 34 women and children were referred to the rapid rehousing program funded through a grant provided by the Department of Justice as a joint effort between the City of Salisbury and Life Crisis. DV Victims receive a minimum of 6 months of rent and a maximum of 24 months, with case management and support services. At the end of their rapid rehousing, they continue to receive

case management services. Since 2002 when the CoC was formed, DV victims have been referred to CoC Funded PSH program to receive permanent supportive housing. Currently, of the 214 individuals and families being served by CoC funded PSH programs, 34 are victims of domestic violence. In addition, HMIS data documents that 3 DV victims are provided housing through HUD VASH vouchers and 3 are provided housing through the locally funded Salisbury PSH program. Therefore, a total of 40 DV victims are currently housed in permanent supportive housing programs through the constant partnership and collaboration of Life Crisis and CoC member agencies that is a direct result of our Coordinated Entry system.

### *1C-4. PHAs within CoC. Attachments Required.

**Applicants must submit information for the two largest PHAs or the two PHAs with which the CoC has a working relationship within the CoC's geographic area.**

| Public Housing Agency Name | % New Admissions into Public Housing and Housing Choice Voucher Program during FY 2018 who were experiencing homelessness at entry | PHA has General or Limited Homeless Preference | PHA has a Preference for current PSH program participants no longer needing intensive supportive services, e.g., Moving On |
|---|---|---|---|
| MD. Dept. of Housing & Community Development | 0.00% | No | Yes-Both |
| Wicomico Housing Authority | 0.00% | No | No |

### 1C-4a. PHAs' Written Policies on Homeless Admission Preferences.

**Applicants must:**  
**1. provide the steps the CoC has taken, with the two largest PHAs within the CoC's geographic area or the two PHAs the CoC has working relationships with, to adopt a homeless admission preference–if the CoC only has one PHA within its geographic area, applicants may respond for one; or**  
**2. state that the CoC does not work with the PHAs in its geographic area. (limit 2,000 characters)**

Unfortunately, at this time, none of our PHAs that provide housing have a specific housing preference; however, they do serve homeless individuals. They are all working on establishment of a homeless preference and we collaborate with each other to further funding to serve homeless individuals The Maryland Department of Housing and Community Development (DHCD) has been the only PHA in our area to request HUD VASH vouchers. All of these vouchers are dedicated for homeless veterans. VA requested and received additional vouchers last year to bring the total that DHCD currently manages to 91 household vouchers, up from the original 15 to help the homeless veterans on the eastern shore of Maryland. DHCD requested additional vouchers this year to dedicate to housing homeless individuals and have begun to have planning meetings with the CoC. The Wicomico Housing Authority is an active member of the CoC, coming to CoC meetings to give updates on the recent demolition of old housing units and the rebuilding of new housing units. The CoC and Wicomico Housing Authority are working together in being a location for people

experiencing homelessness or at risk of homelessness can come to conduct a coordinated entry assessment. They are willing to assist us with our move on strategy, but their current wait list is hampering our efforts. CoC funded projects have identified at least 20 participants who would benefit from moving to PHA housing which will allow us to free up CoC funding slots to fill with the most vulnerable homeless individuals lacking housing.

**1C-4b.  Moving On Strategy with Affordable Housing Providers.**

**Applicants must indicate whether the CoC has a Moving On Strategy with affordable housing providers in its jurisdiction.**

Yes

**If "Yes" is selected above, describe the type of provider, for example, multifamily assisted housing owners, PHAs, Low Income Tax Credit (LIHTC) developments, or local low-income housing programs.**
**(limit 1,000 characters)**

Last year, CoC members were informed that all CoC funded projects were developing a move on strategy for those participants who no longer require intensive services move to PHA, low income tax credit developments or other local low-income housing programs. So far, the CoC has identified 20 participants who could be included in our move on strategy. This year, we referred them to low income tax housing program; however, almost all were denied with their limited SSI income.  The ultimate goal is to obtain housing choice vouchers from the PHA so that participants can stay in the residence and with the landlord where they currently reside. CoC funded agencies have already established relationships with these landlords who often assist case managers in ensuring the participants are successful in maintaining their housing. In emails and meetings with our local PHAs, they are willing to work with us to finalize this Move On strategy, but they are hampered by long waiting lists for housing choice vouchers. Our largest PHA, the State Department of Housing and Community Development submitted a NOFA to increase the # of housing choice vouchers which was awarded.  Meetings have been held with all CoCs to start the implementation of the State's Move on Strategy. We are excited to partner with our largest PHA to be able to move current PSH clients into PHA housing with the ultimate goal of keeping them in their current housing.  We will continue to analyze the needs of PSH participants to determine those who can live independently as long as they can retain their housing through PHA. This will free up CoC funded PSH slots so that we can house people currently on our wait list of 82 households of which 65 are single households and 17 are households with families.

**1C-5. Protecting Against Discrimination.**

**Applicants must describe the actions the CoC has taken to address all forms of discrimination, such as discrimination based on any protected classes under the Fair Housing Act and 24 CFR 5.105(a)(2) – Equal Access to HUD-Assisted or -Insured Housing.**
**(limit 2,000 characters)**

(1)On at least a yearly basis, the CoC arranges for Fair Housing Training by Telamon who receives funding by HUD to address all forms of discrimination based on any protected classes under the Fair Housing Act and Equal Access. In these trainings, Telamon educates on fair housing rights regardless of race, color, national origin, religion, sex, gender identity, sexual orientation, age, familial status and disabilities. While the CoC has a policy on Fair Housing & Equal Access and covers this in our Coordinated Assessment Policy, the opportunity to ask specific questions of educated Fair Housing staff from Telamon has been much more successful in our CoC's strategy to further compliance with fair housing. By this yearly education of the CoC members who provide services to homeless individuals, CoC members are encouraged to seek the advice of our Telamon Fair Housing trainer when they need additional assistance. The CoC ensures that people with limited English proficiency are assisted with fair housing through the use of translators who work for numerous state and local agencies, language lines and through material provided in other languages through Telamon.

### *1C-5a.  Anti-Discrimination Policy and Training.

**Applicants must indicate whether the CoC implemented an anti-discrimination policy and conduct training:**

| | |
|---|---|
| **1. Did the CoC implement a CoC-wide anti-discrimination policy that applies to all projects regardless of funding source?** | Yes |
| **2. Did the CoC conduct annual CoC-wide training with providers on how to effectively address discrimination based on any protected class under the Fair Housing Act?** | Yes |
| **3. Did the CoC conduct annual training on how to effectively address discrimination based on any protected class under 24 CFR 5.105(a)(2) – Equal Access to HUD-Assisted or -Insured Housing?** | Yes |

### *1C-6. Criminalization of Homelessness.

**Applicants must select all that apply that describe the strategies the CoC implemented to prevent the criminalization of homelessness in the CoC's geographic area.**

| | |
|---|---|
| **1. Engaged/educated local policymakers:** | X |
| **2. Engaged/educated law enforcement:** | X |
| **3. Engaged/educated local business leaders:** | X |
| **4. Implemented communitywide plans:** | X |
| **5. No strategies have been implemented:** | |
| **6. Other:(limit 50 characters)** | |
| | |

|  |  |
|---|---|
|  | ☐ |
|  | ☐ |

**1C-7. Centralized or Coordinated Assessment System. Attachment Required.**

**Applicants must:**
**1. demonstrate the coordinated entry system covers the entire CoC geographic area;**
**2. demonstrate the coordinated entry system reaches people who are least likely to apply for homelessness assistance in the absence of special outreach; and**
**3. demonstrate the assessment process prioritizes people most in need of assistance and ensures they receive assistance in a timely manner. (limit 2,000 characters)**

(1)Our CoC is a regional 3 county CoC which uses a no wrong door approach to ensure that the Coordinated Assessment System covers the entire CoC geographic area. (2)Our CoC continues to monitor and evaluate the effectiveness of our coordinated assessment system to ensure that it reaches those people who are the least likely to apply for homelessness assistance. In January we modified our policy, tool and improved training to address new State and federal requirements, incorporating shelter diversion into our coordinated assessment. With the addition of new outreach workers to seek out those living on the streets and encampments who are less likely to apply for homeless assistance, we ae reaching more unsheltered people in Coordinated Entry. One county was recognized by the Governor for the implementation of the HOT Team (Homeless Outreach Team) which goes out on a bi-weekly basis to known locations of unsheltered individuals, initially starting in our resort town. This year they expanded the program to cover the whole county and have connected chronically homeless individuals with shelter, PSH and HUD VASH vouchers to provide them housing. Our largest city, Salisbury now has 2 dedicated outreach workers who maintain weekly contact with unsheltered individuals and connect them to the city funded and CoC funded PSH programs. (3) The Assessment tool determines those in the most need and uses a self sufficiency outcome matrix for rapid rehousing and permanent housing to ensure that people are prioritized by need and in a timely manner. Through increased ESG funding, we now offer case management services to identify those most in need and conduct follow up. Agencies work together through Coordinated Entry to connect people most in need with available programs and reconnect them if they disengage. The CoC consistently monitors the Coordinated Entry system to ensure timely assistance is given, constantly evolving processes to improve our Coordinated Entry system.

# 1D. Continuum of Care (CoC) Discharge Planning

**Instructions:**

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https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources
 The FY 2019 CoC Program Competition Notice of Funding Availability at:
https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notices

**Warning! The CoC Application score could be affected if information is incomplete on this formlet.**

**1D-1.  Discharge Planning Coordination.**

**Applicants must indicate whether the CoC actively coordinates with the systems of care listed to ensure persons who have resided in them longer than 90 days are not discharged directly to the streets, emergency shelters, or other homeless assistance programs.  Check all that apply (note that when "None:" is selected no other system of care should be selected).**

| | |
|---|---|
| **Foster Care:** | X |
| **Health Care:** | X |
| **Mental Health Care:** | X |
| **Correctional Facilities:** | X |
| **None:** | |

# 1E. Local CoC Competition

## Instructions

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.
   Please submit technical questions to the HUD Exchange Ask-A-Question at
https://www.hudexchange.info/program-support/my-question/

 Resources:
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competition/#nofa-and-notices

**Warning! The CoC Application score could be affected if information is incomplete on this formlet.**

**\*1E-1.  Local CoC Competition–Announcement, Established Deadline, Applicant Notifications.  Attachments Required.**

**Applicants must indicate whether the CoC:**

| | |
|---|---|
| 1. informed project applicants in its local competition announcement about point values or other ranking criteria the CoC would use to rank projects on the CoC Project Listings for submission to HUD for the FY 2019 CoC Program Competition; | Yes |
| 2. established a local competition deadline, and posted publicly, for project applications that was no later than 30 days before the FY 2019 CoC Program Competition Application submission deadline; | Yes |
| 3. notified applicants that their project application(s) were being rejected or reduced, in writing along with the reason for the decision, outside of e-snaps, at least 15 days before the FY 2019 CoC Program Competition Application submission deadline; and | Yes |
| 4. notified applicants that their project applications were accepted and ranked on the CoC Priority Listing in writing, outside of e-snaps, at least 15 days before the FY 2019 CoC Program Competition Application submission deadline. | Yes |

## 1E-2.  Project Review and Ranking–Objective Criteria.

**Applicants must indicate whether the CoC used the following to rank and select project applications for the FY 2019 CoC Program Competition:**

| | |
|---|---|
| 1. Used objective criteria to review and rank projects for funding (e.g., cost effectiveness of the project, performance data, type of population served); | Yes |
| 2. Included one factor related to improving system performance (e.g., exits to permanent housing (PH) destinations, retention of PH, length of time homeless, returns to homelessness, job/income growth, etc.); and | Yes |
| 3. Included a specific method for evaluating projects submitted by victim services providers that utilized data generated from a comparable database and evaluated these projects on the degree they improve safety for the population served. | Yes |

## 1E-3.  Project Review and Ranking–Severity of Needs and Vulnerabilities.

**Applicants must describe:**
**1. the specific severity of needs and vulnerabilities the CoC considered when reviewing and ranking projects; and**
**2. how the CoC takes severity of needs and vulnerabilities into account when reviewing and ranking projects.**
**(limit 2,000 characters)**

(1) The CoC has a required mandate that all projects must be housing first and low barrier for both new and renewal projects in our Governance Charter. The CoC lead maintains the wait list of people needing PSH and refers the most vulnerable and/or chronically homeless to fill PSH vacancies. As a result, we saw a decrease in the number of chronically homeless individuals in our PIT and also saw a significant increase in the # of chronics being served in PSH programs, a major rating factor in our rating and ranking. However, based on the needs of our CoC, we rejected an expansion project that was endangering our largest CoC project which also provides HMIS funds. We also saw an increase in the score of our only PSH program that serves chronically homeless individuals with disabilities other than mental illness, a huge gap in service previously. (2) In reviewing and ranking the renewal projects, the CoC again this year used the HUD CoC Rating and Ranking tool, but changed one goal to address unspent funds, a recurrent problem in our last several NOFAs for one of our largest PSH programs. This resulted in huge improvement as the CoC considered reallocating the project last year, informing the Project applicant. The CoC created a rubric to score projects based on the severity of needs that each project provided to chronically homeless individuals as well as other CoC renewal project goals. The projects which were dedicated plus were rated highest and then each project with less than 100% chronics were rated based on the % of the clients served with the greatest need. This year, the rating and ranking committee will be revising the performance measures as many of the project scored all points for 5 performance goals to better address those projects that serve the most vulnerable who often have little to no income and cannot work.  We saw a decrease in the scores for two of our smallest chronically homeless dedicated grants which placed them very low in Tier 2.

**1E-4.  Public Postings–CoC Consolidated Application.  Attachment Required.**

**Applicants must:**
**1. indicate how the CoC made public the review and ranking process the CoC used for all project applications; or**
**2. check 6 if the CoC did not make public the review and ranking process; and**
**3. indicate how the CoC made public the CoC Consolidated Application–including the CoC Application and CoC Priority Listing that includes  all project applications accepted and ranked or rejected–which HUD required CoCs to post to their websites, or partners websites, at least 2 days before the FY 2019 CoC Program Competition application submission deadline; or**
**   4. check 6 if the CoC did not make public the CoC Consolidated Application.**

| Public Posting of Objective Review and Ranking Process | | Public Posting of CoC Consolidated Application including: CoC Application, CoC Priority Listing, Project Listings | |
|---|---|---|---|
| **1. Email** | X | **1. Email** | X |
| **2. Mail** |  | **2. Mail** |  |
| **3. Advertising in Local Newspaper(s)** |  | **3. Advertising in Local Newspaper(s)** |  |
| **4. Advertising on Radio or Television** |  | **4. Advertising on Radio or Television** |  |
| **5. Social Media (Twitter, Facebook, etc.)** | X | **5. Social Media (Twitter, Facebook, etc.)** | X |
| **6. Did Not Publicly Post Review and Ranking Process** |  | **6. Did Not Publicly Post CoC Consolidated Application** |  |

**1E-5. Reallocation between FY 2015 and FY 2018.**

Applicants must report the percentage of the CoC's ARD that was reallocated between the FY 2015 and FY 2018 CoC Program Competitions.

**Reallocation:** 0%

**1E-5a. Reallocation–CoC Review of Performance of Existing Projects.**

Applicants must:
1. describe the CoC written process for reallocation;
2. indicate whether the CoC approved the reallocation process;
3. describe how the CoC communicated to all applicants the reallocation process;
4. describe how the CoC identified projects that were low performing or for which there is less need; and
5. describe how the CoC determined whether projects that were deemed low performing would be reallocated.
(limit 2,000 characters)

(1). The CoC has a policy that documents the reallocation process that has been discussed and approved by vote by the full CoC. It was initially developed in 2016, but modified in 2018 and voted for approval by the CoC. CoC policies are made available to all CoC members. The steps involved in reallocations are as follows:
•Just prior to the CoC NOFA Competition, each CoC Funded Projects will be asked about their desire to voluntarily reallocate their project.
•If problems are identified as a result of annual Project monitoring and the issues are not corrected within the specified time period, the Governance Committee may notify the CoC Funded PSH program that they will recommend reallocation to the full CoC. At the next CoC meeting following the notice to the CoC Funded Program, the findings of the Monitoring Review will be given to the

full CoC and they will be asked to vote on whether or not to reallocate the
Project in the new CoC NOFA Competition.
• Scores below 70 in the prior CoC NOFA competition will be recommended for
reallocation in next year's competition and voted upon by the full CoC.
All of the CoC funded projects the CoC has received since establishment in
2002 have been for permanent supportive housing projects. Had the CoC
received any CoC funded projects that were for transitional or services only, the
CoC would have reallocated to provide additional permanent supportive
housing as it is the biggest need of the CoC. Last year, we approached a
project applicant that had left significant unspent funds in the several grant
years.  They declined to voluntarily reallocate, so we informed them that if these
unspent funds were returned this year, we would vote to reallocate.  This year,
they spent almost all of the allocated funds.  As of this NOFA competition, no
CoC funded project has been reallocated.

# DV Bonus

## Instructions

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**Warning! The CoC Application score could be affected if information is incomplete on this formlet.**

**1F-1   DV Bonus Projects.**

**Applicants must indicate whether the CoC is requesting DV Bonus projects which are included on the CoC Priority Listing:**  No

| Applicant Name | DUNS Number |
|---|---|
| This list contains no items | |

# 2A. Homeless Management Information System (HMIS) Implementation

**Intructions:**

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.
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**2A-1. HMIS Vendor Identification.**   Mediware/Bowman

**Applicants must review the HMIS software vendor name brought forward from FY 2018 CoC Application and update the information if there was a change.**

**2A-2. Bed Coverage Rate Using HIC and HMIS Data.**

**Using 2019 HIC and HMIS data, applicants must report by project type:**

| Project Type | Total Number of Beds in 2019 HIC | Total Beds Dedicated for DV in 2019 HIC | Total Number of 2019 HIC Beds in HMIS | HMIS Bed Coverage Rate |
|---|---|---|---|---|
| Emergency Shelter (ES) beds | 207 | 17 | 190 | 100.00% |
| Safe Haven (SH) beds | 0 | 0 | 0 | |
| Transitional Housing (TH) beds | 38 | 0 | 38 | 100.00% |
| Rapid Re-Housing (RRH) beds | 56 | 0 | 56 | 100.00% |
| Permanent Supportive Housing (PSH) beds | 331 | 0 | 331 | 100.00% |
| Other Permanent Housing (OPH) beds | 0 | 0 | 0 | |

**2A-2a. Partial Credit for Bed Coverage Rates at or Below 84.99 for Any Project Type in Question 2A-2.**

 **For each project type with a bed coverage rate that is at or below 84.99 percent in question 2A-2., applicants must describe:**

**1. steps the CoC will take over the next 12 months to increase the bed coverage rate to at least 85 percent for that project type; and**
**2. how the CoC will implement the steps described to increase bed coverage to at least 85 percent.**
**(limit 2,000 characters)**

**\*2A-3.  Longitudinal System Analysis (LSA) Submission.**

**Applicants must indicate whether the CoC submitted its LSA data to HUD in HDX 2.0.**  Yes

**\*2A-4.  HIC HDX Submission Date.**

**Applicants must enter the date the CoC submitted the 2019 Housing Inventory Count (HIC) data into the Homelessness Data Exchange (HDX). (mm/dd/yyyy)**  04/30/2019

# 2B. Continuum of Care (CoC) Point-in-Time Count

**Instructions:**

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.
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**2B-1. PIT Count Date.
Applicants must enter the date the CoC conducted its 2019 PIT count (mm/dd/yyyy).**  01/23/2019

**2B-2. PIT Count Data–HDX Submission Date.
Applicants must enter the date the CoC submitted its PIT count data in HDX (mm/dd/yyyy).**  04/30/2019

**2B-3. Sheltered PIT Count–Change in Implementation.**

 **Applicants must describe:**
 **1. any changes in the sheltered count implementation, including methodology or data quality methodology changes from 2018 to 2019, if applicable; and**
 **2. how the changes affected the CoC's sheltered PIT count results; or**
 **3. state "Not Applicable" if there were no changes.**
**(limit 2,000 characters)**

(1) This year, our CoC HMIS system administrator concentrated on enhanced data quality for all programs which greatly increased the percentage of missing data which could result in an inaccurate sheltered count. She provided step by step workflows in data correction and then provided group as well as individual trainings with CoC agencies using HMIS. She also worked with the shelter agencies to reconcile the HMIS shelter data to their manual records to ensure that only those people in the shelters on the day of the PIT were counted. (2). As we saw a decrease in the number of sheltered people counted in this year's PIT, we believe the extra attention to detail of confirming HMIS data quality of

all shelter residents, we believe these changes affected our sheltered PIT count results.

**\*2B-4. Sheltered PIT Count–Changes Due to Presidentially-declared Disaster.**

**Applicants must select whether the CoC added or removed emergency shelter, transitional housing, or Safe-Haven inventory because of funding specific to a Presidentially-declared disaster, resulting in a change to the CoC's 2019 sheltered PIT count.**   No

**2B-5. Unsheltered PIT Count–Changes in Implementation.**

**Applicants must describe:**
**1. any changes in the unsheltered count implementation, including methodology or data quality methodology changes from 2018 to 2019, if applicable; and**
**2. how the changes affected the CoC's unsheltered PIT count results; or**
**3. state "Not Applicable" if there were no changes.**
**(limit 2,000 characters)**

Last year was the first year we conducted a full count of unsheltered locations in our only HUD designated rural county. We conducted a debriefing to refine the work of last year's PIT unsheltered count to ensure we addressed any areas of needed improvement. This year, we received additional funding for outreach which resulted in a much improved unsheltered count as outreach workers were able to locate and establish a relationship with previously unknown unsheltered people. We increased the locations and the number of people conducting the unsheltered count in all three counties. We increased the number of unsheltered individuals identified to 37 from last year's 32. However, this year, some of the individuals that participated for many years in prior PIT counts declined to complete a survey. As in past years, we do not complete a survey unless the individuals agrees and we do not complete random counts. Prior to the 2020 PIT count, the PIT workgroup will come up with ideas to combat this unwillingness to participate.

**\*2B-6. PIT Count–Identifying Youth Experiencing Homelessness.**

**Applicants must:**

**Indicate whether the CoC implemented specific measures to identify youth experiencing homelessness in their 2019 PIT count.**   Yes

**2B-6a.  PIT Count–Involving Youth in Implementation.**

**Applicants must describe how the CoC engaged stakeholders serving youth experiencing homelessness to:**
**1. plan the 2019 PIT count;**
**2. select locations where youth experiencing homelessness are most likely to be identified; and**
**3. involve youth in counting during the 2019 PIT count.**
**(limit 2,000 characters)**

In planning the 2019 PIT Count, the HMIS system administrator takes the lead for the CoC which comprises 3 counties.  For the first time, we had county PIT leads that were actively involved in consistent outreach in each county.  These PIT leads were involved with programs that served youth experiencing homelessness and had therefore established a relationship with youth during the year.  For that reason, we were able to identify 3 unsheltered youth in locations where they were most likely to be identified. One of the youth identified in one county resulted in placement in a CoC funded permanent supportive housing program and others were connected with shelter and rapid rehousing services to address their housing needs. While we did not have youth involved in the count that previously experienced homelessness, we have tried to involve much younger outreach workers who youth were more willing to engage with during the 2019 PIT count. With the impending opening of a youth drop in center prior to the 2020 PIT count, our goal is to involve youth in this year's PIT and Youth Count in March.

**2B-7. PIT Count–Improvements to Implementation.**

**Applicants must describe the CoC's actions implemented in its 2019 PIT count to better count:**
**1. individuals and families experiencing chronic homelessness;**
**2. families with children experiencing homelessness; and**
**3. Veterans experiencing homelessness.**
**(limit 2,000 characters)**

(1) Again, this year our CoC concentrated on improving data quality which helped us identify individuals and families experiencing chronic homelessness. HMiS reports were reviewed to ensure that the appropriate HMIS data elements used to identify people and families experiencing chronic homelessness were collected.  If there were data quality issues with the reports, the HMIS system administrator contacted the agency to ensure incorrect or missing data was corrected prior to the running of PIT reports. (2)HMIS entry of all family data continues to be the most difficult for HMIS users. In the HMIS workflows prepared this year and trainings conducted, the HMIS Administrator spent the most time dedicated to improving the data entry of family data. Prior to the PIT, HMIS data quality reports were ran and data quality issues with families was corrected to ensure an accurate count. The HMIS administrator provides one on one technical assistance to HMIS users when a new child enters a family while in the shelter. This ensures that no child only households are incorrectly reported. (3) For the last two years, HMIS data for veterans is reconciled with the data contained in the VA repository under SQUARES. Each year, the HMIS administrator has had to correct veteran status for people who claimed to be veterans who were not.

# 3A. Continuum of Care (CoC) System Performance

## Instructions

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.
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**Warning! The CoC Application score could be affected if information is incomplete on this formlet.**


## *3A-1.  First Time Homeless as Reported in HDX.

### Applicants must:

| Report the Number of First Time Homeless as Reported in HDX. | 988 |
|---|---|


### 3A-1a.  First Time Homeless Risk Factors.

**Applicants must:**
**1. describe the process the CoC developed to identify risk factors the CoC uses to identify persons becoming homeless for the first time;**
**2. describe the CoC's strategy to address individuals and families at risk of becoming homeless; and**
**3. provide the name of the organization or position title that is responsible for overseeing the CoC's strategy to reduce the number of individuals and families experiencing homelessness for the first time. (limit 2,000 characters)**

(1) We use our Coordinated Entry to identify risk factors for becoming homeless. Primarily, people have mental health and/or substance abuse issues, followed by lack of affordable housing, income and transportation in our rural community. As we border two states and also another CoC, people often come to our CoC where there are more shelter beds. They are identified as first time homeless although they may have been identified previously in their CoC's HMIS. Our CoC also started a Homeless Advisory Council made up of homeless or formerly homeless individuals to solicit their opinions. We are also exploring the use of a short survey to be used by outreach workers and shelters to identify risk factors that contribute to first time homelessness as our numbers

continue to go up each year.  (2) The CoC's strategy to address first time homelessness is increasing services and supports with increased funding from Homelessness Solutions Programs (HSP). This Program increased the funds available for our shelters, rapid rehousing, outreach and prevention programs to include much needed case management. For years, our CoC sought funding for additional case management which was missing in our programs and was our #1 strategy in addressing homelessness.  We also modified our Coordinated Entry tool to incorporate diversion methods learned by the National Alliance to End Homeless technical assistance when assessing service needs of people seeking services. The HSP providers are also re-directing people to their local CoC when they try to come here for services rather than in their county/State of residence. (3) Homeless Needs and Rating/Ranking/Evaluation Subcommittees are tasked with addressing first time homelessness, reporting their recommendations to the HALS Governance committee. The CoC lead is the ultimate agency responsible for all strategies to reduce the number of first time homeless.

### *3A-2. Length of Time Homeless as Reported in HDX.

### Applicants must:

| | |
|---|---|
| **Report Average Length of Time Individuals and Persons in Families Remained Homeless as Reported in HDX.** | 79 |

### 3A-2a.  Strategy to Reduce Length of Time Homeless.

**Applicants must:**
**1. describe the CoC's strategy to reduce the length of time individuals and persons in families remain homeless;**
**2. describe how the CoC identifies and houses individuals and persons in families with the longest lengths of time homeless; and**
**3. provide the name of the organization or position title that is responsible for overseeing the CoC's strategy to reduce the length of time individuals and families remain homeless.**
**(limit 2,000 characters)**

(1) We saw the average length of time (ALT) that individuals and families remained homeless in emergency shelters this year stay the same but reduced ALT for emergency and transitional shelters, down from 95 days to 79 days. This year, we expanded outreach to shelters by rapid rehousing agencies to try to reduce the length of time people remain homeless. We have monitored progress of rapid rehousing outreach to shelters and finally received approval from our largest faith based shelter to partner with rapid rehousing programs. We identified one shelter with a longer average length of stay and immediately tasked rapid rehousing case managers to prioritize their participants. (2) Through Coordinated Entry's Self Sufficiency Outcome Matrix, we identify those individuals and families with the longest length of time homeless to prioritize. We monitor HMIS APR's at least quarterly to determine those agencies meeting or not meeting performance standards and make modifications. HSP agencies continue with the lessons learned in the NAEH's 100 day challenge to rapidly rehouse people to reduce length of time homeless. We are participating in the State's Rapid Rehousing Committee of all CoCs to discuss barriers and share

best practices.  We also prioritize those with the longest history of homelessness in filling PSH vacancies and have seen a significant increase this year in the number of chronically homeless people placed in PSH. However,some residents have been resistant to permanent housing or have problems being accepted by landlords. (3) Several Subcommittees work on this objective. The Veterans Community Planning  Subcommittee conducts case conferencing of the by-names list and anticipates declaring an end to veteran homelessness by the end of the year. The Rating/Ranking and Evaluation Subcommittee reviews ALT data and reports results to the Homelessness Solutions Subcommittee. Ultimately the CoC lead is responsible for reducing length of time homeless.

### *3A-3.  Successful Permanent Housing Placement and Retention as Reported in HDX.

**Applicants must:**

| | Percentage |
|---|---|
| **1. Report the percentage of individuals and persons in families in emergency shelter, safe havens, transitional housing, and rapid rehousing that exit to permanent housing destinations as reported in HDX.** | 36% |
| **2. Report the percentage of individuals and persons in families in permanent housing projects, other than rapid rehousing, that retain their permanent housing or exit to permanent housing destinations as reported in HDX.** | 97% |

### 3A-3a.  Exits to Permanent Housing Destinations/Retention of Permanent Housing.

**Applicants must:**
**1. describe the CoC's strategy to increase the rate at which individuals and persons in families in emergency shelter, safe havens, transitional housing and rapid rehousing exit to permanent housing destinations;**
**2. provide the organization name or position title responsible for overseeing the CoC's strategy to increase the rate at which individuals and persons in families in emergency shelter, safe havens, transitional housing and rapid rehousing exit to permanent housing destinations;**
**3. describe the CoC's strategy to increase the rate at which individuals and persons in families in permanent housing projects, other than rapid rehousing, retain their permanent housing or exit to permanent housing destinations; and**
**4. provide the organization name or position title responsible for overseeing the CoC's strategy to increase the rate at which individuals and persons in families in permanent housing projects, other than rapid rehousing, retain their permanent housing or exit to permanent housing destinations.**
**(limit 2,000 characters)**

(1) The strategy to increase the current rate of 36% that individuals and families in shelters and rapid rehousing program's exits to permanent housing is the increased HSP funding for rapid rehousing (RRH) services (which also includes much needed case management). The CoC is monitoring the HSP program and its case management staff in their outreach to people experiencing homelessness to exit to permanent housing.  One of our largest faith based

shelters with a very low rate of exits to permanent housing has finally agreed to partner with our RRH Program to increase their exits to permanent housing. We also prioritized RRH for one of our shelters with long average lengths of stays.  HSP agencies continued to use the lessons learned in the NAEH sponsored 100 day challenge. (2) The Homelessness Solutions Subcommittee is responsible for overseeing our strategy to increase the rate individuals and family exit to permanent housing from shelters and RRH Programs. Ultimate responsibility for the strategy is our CoC Lead. (3) We saw a slight increase in our retention rate in PSH units, up from 96% to 97%.  This year, we continued prioritizing housing the most vulnerable and chronically homeless individuals, some of whom were very sick upon entry and need daily involvement from their case managers during the first month after housing. Case managers maintain constant communication with new clients as well as maintain sufficient involvement with their established clients to ensure that they do not encounter difficulties which could result in losing housing. CoC funded programs ensure that families are housed together and not separated. (4) The Rating/Ranking/Evaluation Committee is responsible for overseeing strategies to increase the rate to which individuals and families in permanent housing projects retain their permanent housing or exit to permanent housing destinations. The CoC lead is ultimately responsible for overseeing the CoC's strategy.

### *3A-4. Returns to Homelessness as Reported in HDX.

**Applicants must:**

| | Percentage |
|---|---|
| **1. Report the percentage of individuals and persons in families returning to homelessness over a 6-month period as reported in HDX.** | 11% |
| **2. Report the percentage of individuals and persons in families returning to homelessness over a 12-month period as reported in HDX.** | 4% |

### 3A-4a.  Returns to Homelessness–CoC Strategy to Reduce Rate.

**Applicants must:**
**1. describe the strategy the CoC has implemented to identify individuals and persons in families who return to homelessness;**
**2. describe the CoC's strategy to reduce the rate of additional returns to homelessness; and**
**3. provide the name of the organization or position title that is responsible for overseeing the CoC's strategy to reduce the rate individuals and persons in families return to homelessness.**
**(limit 2,000 characters)**

(1) The strategy the CoC has implemented to identify individuals and families who return to homelessness is the use of HMIS reports, open HMIS system and follow up by case managers. With our open HMIS system, when referred for services by our Coordinated Entry system, agency staff can immediately see prior episodes of homelessness in the initial intake process.  With the funding of case management this year, case managers can then seek information from the agency who previously assisted the participant to determine the causes that

resulted in the return to homelessness. The case managers then work together to address this new episode of homelessness and address the issue of sustainability. They then create a new service plan to ensure that the individual or family can exit homelessness with the resources needed to sustain their housing, either through increased income, mainstream resources or by assisting them in managing their income and monthly expenses.  (2) We have seen an overall decrease in the number of people who return to homelessness within 2 years since we started tracking, from 27% in 2016, 25% in 2017 and 21% in 2018. The greatest increase in returns are exits from emergency shelters.  Our largest faith based shelter who has the highest returns to homelessness has recently partnered with a RRH program to assist those people with the highest returns to homelessness exit into RRH.  As all shelters now engage in rapid rehousing, we will analyze this strategy in our quarterly HMIS data reports to identify those agencies needing more assistance.  In RRH programs, people with the longest histories of homelessness have been identified as needing extra support and follow up to sustain their housing. (3)Two Subcommittees – Homelessness Solutions and Rating/Ranking/Evaluation  – are tasked with overseeing the strategies to reduce the rate of returns to homelessness. The ultimate responsibility for the strategy lies with the CoC lead.

### *3A-5.  Cash Income Changes as Reported in HDX.

### Applicants must:

|  | Percentage |
|---|---|
| **1. Report the percentage of individuals and persons in families in CoC Program-funded Safe Haven, transitional housing, rapid rehousing, and permanent supportive housing projects that increased their employment income from entry to exit as reported in HDX.** | 17% |
| **2. Report the percentage of individuals and persons in families in CoC Program-funded Safe Haven, transitional housing, rapid rehousing, and permanent supportive housing projects that increased their non-employment cash income from entry to exit as reported in HDX.** | 71% |

### 3A-5a. Increasing Employment Income.

 **Applicants must:**
 **1. describe the CoC's strategy to increase employment income;**
 **2. describe the CoC's strategy to increase access to employment;**
 **3. describe how the CoC works with mainstream employment organizations to help individuals and families increase their cash income; and**
 **4. provide the organization name or position title that is responsible for overseeing the CoC's strategy to increase jobs and income from employment.**
**(limit 2,000 characters)**

(1) The CoC's strategy to increase access to employment is through the continued partnerships with CoC member agencies - One Stop Job, Dept. of Labor, Tri County Workforce Development Initiative, Goodwill Employment Program, Telamon & Homeless Veterans Reintegration Program managed by a SSVF agency that serves homeless veterans and the work of case management staff at shelters and Rapid Rehousing and Prevention Programs

who connect their participants to employment opportunities. The CoC receives the Weekly Job Journal on Mondays which gives all job opportunities from the Tri County Workforce Development Initiative which it forwards to CoC members in our email listserv. We also receive information on job fairs that are forwarded to CoC members.  A new pilot program initiated by City of Salisbury will employ people living on the streets, paying them $10.00 per hour with transportation and lunch for two days a week. (2) The CoC works with the Department of Labor that provides mobile services to CoC agencies, GoodWill and HVRP to help individuals increase jobs and income from employment. (3) PSH and HSP Case Managers refer their clients to agencies providing mainstream employment organization to help them increase their cash income. (4) The Homeless Needs Subcommittee is responsible for the overseeing the CoC's strategy to increase job and income growth through employment. The ultimate responsibility for the strategy for increase job and  income growth from employment is with the CoC lead.

**3A-5b. Increasing Non-employment Cash Income.**

 **Applicants must:**
  **1. describe the CoC's strategy to increase non-employment cash income;**
  **2. describe the CoC's strategy to increase access to non-employment cash sources;**
  **3. provide the organization name or position title that is responsible for overseeing the CoC's strategy to increase non-employment cash  income.**

(1) For non-employment cash sources, the CoC continues to use SOAR as the method to increase non-employment cash income for our disabled homeless individuals and families. When an individual is disabled and applied for social security benefits, they can then receive monthly income from the State.  Their case managers help them apply for this funding. SOAR case managers get all people they are assisting to sign a release so that monthly case conferencing can be held at the SOAR workgroup meetings. The State SOAR lead participates in these meetings to give us advice on new and pending SOAR cases to ensure the State continues it high rate of approved SOAR cases. (2) To increase access to non-employment cash sources, the CoC sponsored an all day SOAR training in the spring which resulted in an additional 20 people being trained in SOAR fundamentals.  We are constantly encouraging all CoC member agencies, especially those with case managers, become SOAR trained and qualified. Each of our 3 PATH and SSVF agencies have had their case managers trained in SOAR.  (3) Our largest mental health provider in the area – Lower Shore Clinic – assumed the lead for the SOAR workgroup as they had the most trained case managers as well as largest number of people needing Social Security Benefits.  The SOAR lead keeps the CoC advised of progress and the Homeless Needs Subcommittee is also responsible for overseeing the CoC's strategy to increase non-employment cash income. The  ultimate responsibility for the strategy for increase job and income growth is with the CoC lead.

**3A-5c.  Increasing Employment. Attachment Required.**

**Applicants must describe how the CoC:**
 **1. promoted partnerships and access to employment opportunities with**

**private employers and private employment organizations, such as holding job fairs, outreach to employers, and partnering with staffing agencies; and**
**2. is working with public and private organizations to provide meaningful, education and training, on-the-job training, internship, and employment opportunities for residents of permanent supportive housing that further their recovery and well-being.**
**(limit 2,000 characters)**

(1) In the last year, the CoC has promoted partnership and access to employment opportunities with private employers and employment organizations. For years, we have worked with Goodwill,Telamon and the State Department of Labor in programs to help people gain employment skills. One Stop Job has a mobile van that goes to the area homeless shelters to assist people find jobs and Telamon and Goodwill have job training programs that offer career opportunities with area employers. For the last 3 years, one of our SSVF agencies – St. James - has received a VA grant for Homeless Veteran Reintegration Program to provide job training and employment opportunities to Homeless Veterans.  We have entered into an agreement with them in the last month.  A new program through the City of Salisbury is reaching out to chronically homeless individuals, many of whom obtain income from panhandling. The City is partnering with a local nonprofit to offer them jobs within the City where they will be working with City staff with potential job employment. This program guarantees them $40.00 a day for 4 hours a work along with transportation and lunch.  As this is a pilot program, the CoC is offering support and may enter into an agreement with them upon pilot completion.  (2) Each CoC funded PSH project has case managers that work with residents to assist them in increasing their employment opportunities, if they are able to work. They refer them to programs offered through the CoC and give them information about available jobs from our weekly Job Journal. We have seen a 14% increase in employment income over the last year, from 3% to 17%. The case managers develop service plans for their clients and encourage them to  start or continue their volunteer work, often with agencies that have helped them in the past.   Some of our previous PSH residents who exited to permanent housing now are employed with agencies that provide assistance to people experiencing homelessness.

### 3A-5d. Promoting Employment, Volunteerism, and Community Service.

**Applicants must select all the steps the CoC has taken to promote employment, volunteerism and community service among people experiencing homelessness in the CoC's geographic area:**

| | |
|---|---|
| **1. The CoC trains provider organization staff on connecting program participants and people experiencing homelessness with education and job training opportunities.** | ☐ |
| **2. The CoC trains provider organization staff on facilitating informal employment opportunities for program participants and people experiencing homelessness (e.g., babysitting, housekeeping, food delivery).** | ☐ |
| **3. The CoC trains provider organization staff on connecting program participants with formal employment opportunities.** | ☐ |
| **4. The CoC trains provider organization staff on volunteer opportunities for program participants and people experiencing homelessness.** | ☐ |
| **5. The CoC works with organizations to create volunteer opportunities for program participants.** | ☐ |

| | |
|---|---|
| **6. The CoC works with community organizations to create opportunities for civic participation for people experiencing homelessness (e.g., townhall forums, meeting with public officials).** | ☐ |
| **7. Provider organizations within the CoC have incentives for employment.** | ☐ |
| **8. The CoC trains provider organization staff on helping program participants budget and maximize their income to maintain stability in permanent housing.** | ☐ |

**3A-6. System Performance Measures Data–HDX Submission Date**

05/30/2019

**Applicants must enter the date the CoCs submitted its FY 2018 System Performance Measures data in HDX. (mm/dd/yyyy)**

# 3B. Continuum of Care (CoC) Performance and Strategic Planning Objectives

### Instructions

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.
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 Resources:
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 The FY 2019 CoC Program Competition Notice of Funding Availability at:
https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notices

**Warning! The CoC Application score could be affected if information is incomplete on this formlet.**

### 3B-1. Prioritizing Households with Children.

 **Applicants must check each factor the CoC currently uses to prioritize households with children for assistance during FY 2019.**

| | |
|---|---|
| **1. History of or Vulnerability to Victimization (e.g. domestic violence, sexual assault, childhood abuse)** | X |
| **2. Number of previous homeless episodes** | X |
| **3. Unsheltered homelessness** | X |
| **4. Criminal History** | X |
| **5. Bad credit or rental history** | X |
| **6. Head of Household with Mental/Physical Disability** | X |

### 3B-1a. Rapid Rehousing of Families with Children.

 **Applicants must:**
 **1. describe how the CoC currently rehouses every household of families with children within 30 days of becoming homeless that addresses both housing and service needs;**
 **2. describe how the CoC addresses both housing and service needs to ensure families with children successfully maintain their housing once**

**assistance ends; and**
 **3. provide the organization name or position title responsible for overseeing the CoC's strategy to rapidly rehouse families with children within 30 days of them becoming homeless.**
**(limit 2,000 characters)**

(1) The CoC's is continuing to use the fundamentals learned last year in the 100 day challenge sponsored by the State in partnership with the National Alliance to End Homeless (NAEH) to rapidly rehouse every household of families with children within 30 days of becoming homeless. Our CoC received additional ESG funds through the State's Homelessness Solutions Program which has been used to continue the success from last year, exceeding the number of families served since submitting the 2018 NOFA.  Unfortunately, some families offered rapid rehousing while in shelters preferred to stay to save money than leave the shelter when they feel that are not financially ready. While it is hard to understand why a family would choose to stay in a shelter rather than move into permanent housing, it is still their choice in how they want to meet their families' needs. The CoC will be providing training and guidance to shelters to obtain their help in changing the mindsets of families. Agencies are also encouraged to refer families with disabilities to CoC funded projects which offer housing and case management services as rapid rehousing programs may not be the best option due to their limited income and supports. (2) Now that the CoC has obtained case management funding for its rapid rehousing programs, case managers are be able to refer families to services they need as well as help them identify housing that can sustain. They follow families after they obtain housing to ensure they can sustain their housing success. If they start to experience problems, the case managers assist them in obtaining the needed income, benefits or services to maintain their housing. (3) The organization responsible for overseeing the CoC strategy to rapidly rehouse families is the Homelessness Solutions Committee which includes all HSP/ESG and CoC funded agencies with the ultimate responsible party being the CoC lead.

### 3B-1b. Antidiscrimination Policies.

 **Applicants must check all that apply that describe actions the CoC is taking to ensure providers (including emergency shelter, transitional housing, and permanent housing (PSH and RRH)) within the CoC adhere to antidiscrimination policies by not denying admission to or separating any family members from other members of their family or caregivers based on any protected classes under the Fair Housing Act, and consistent with 24 CFR 5.105(a)(2) – Equal Access to HUD-Assisted or -Insured Housing.**

| | |
|---|---|
| **1. CoC conducts mandatory training for all CoC- and ESG-funded housing and services providers on these topics.** | X |
| **2. CoC conducts optional training for all CoC- and ESG-funded housing and service providers on these topics.** | ☐ |
| **3. CoC has worked with ESG recipient(s) to adopt uniform anti-discrimination policies for all subrecipients.** | ☐ |
| **4. CoC has worked with ESG recipient(s) to identify both CoC- and ESG-funded facilities within the CoC geographic area that might be out of compliance and has taken steps to work directly with those facilities to come into compliance.** | ☐ |

### 3B-1c. Unaccompanied Youth Experiencing Homelessness–Addressing Needs.

Applicants must indicate whether the CoC's strategy to address the unique needs of unaccompanied youth experiencing homelessness who are 24 years of age and younger includes the following:

| | |
|---|---|
| **1. Unsheltered homelessness** | Yes |
| **2. Human trafficking and other forms of exploitation** | Yes |
| **3. LGBT youth homelessness** | Yes |
| **4. Exits from foster care into homelessness** | Yes |
| **5. Family reunification and community engagement** | Yes |
| **6. Positive Youth Development, Trauma Informed Care, and the use of Risk and Protective Factors in assessing youth housing and service needs** | Yes |

### 3B-1c.1. Unaccompanied Youth Experiencing Homelessness–Prioritization Based on Needs.

Applicants must check all that apply that describes the CoC's current strategy to prioritize unaccompanied youth based on their needs.

| | |
|---|---|
| **1. History of, or Vulnerability to, Victimization (e.g., domestic violence, sexual assault, childhood abuse)** | X |
| **2. Number of Previous Homeless Episodes** | X |
| **3. Unsheltered Homelessness** | X |
| **4. Criminal History** | X |
| **5. Bad Credit or Rental History** | X |

### 3B-1d. Youth Experiencing Homelessness–Housing and Services Strategies.

Applicants must describe how the CoC increased availability of housing and services for:
 1. all youth experiencing homelessness, including creating new youth-focused projects or modifying current projects to be more youth-specific or youth-inclusive; and
 2. youth experiencing unsheltered homelessness including creating new youth-focused projects or modifying current projects to be more youth-specific or youth-inclusive.
**(limit 3,000 characters)**

 (1)For 3 years, our CoC has participated in MD Youth REACH to conduct a

youth count, in addition to the PIT, to produce an analysis on homeless youth demographics and the reasons for their homelessness. The Maryland Governor's Office of Children has recognized the need for additional services and each county Local Management Board (LMB) were asked to focus their program funding on Improving outcomes for disconnected youth and improving outcomes for homeless youth. Each LMB contracted with agencies to achieve these goals. As an example, the Worcester LMB contracted with a CoC member agency to identify and provide case management services to disconnected youth and unaccompanied youth to provide linages to housing, employment, food pantries, mental and medical health care. CoC member agencies have implemented programs to address homeless youth  Lower Shore Clinic (a Mental Health provider) has a transitional aged youth housing program which provides housing. HALO (largest shelter for women and children) has implemented a program called Eagles Wings which starts to work with children in homeless families at an early age and through adulthood to encourage them to continue their education, seek job training and gives them the skills normally developed in a family atmosphere which has been lacking all of their lives. (2)While in past years, we did not identify unsheltered youth, in this year's PIT, we identified 3.  This is due to the expanded outreach in all 3 counties in our CoCs and the relationships developed with youth by outreach case managers. We are going to expand outreach through the opening of a youth drop in center in our largest City which is within walking distance to most major middle and high schools.  The Director has already identified previously unknown youth and established a relationship with these youth.  Funding is being sought from the State to help run this program.


**3B-1d.1. Youth Experiencing Homelessness–Measuring Effectiveness of Housing and Services Strategies.**

 **Applicants must:**
 **1. provide evidence the CoC uses to measure each of the  strategies in question 3B-1d. to increase the availability of housing and services for youth experiencing homelessness;**
 **2. describe the measure(s) the CoC uses to calculate the effectiveness of both strategies in question 3B-1d.; and**
 **3. describe why the CoC believes the measure it uses is an appropriate way to determine the effectiveness of both strategies in question 3B-1d. (limit 3,000 characters)**

(1)We will use a combination of PIT data, Youth REACH count data and quarterly HMIS reports to create an easy to read spreadsheet to provide evidence that the CoC measures the strategies above to increase housing and services for youth experiencing homelessness are successful.  (2) One of these measures was evaluation of HMIS data to determine the number of youth in shelters during 3 quarters in the last year.  The number of youth in shelters went down by 40% by the end of June 2019. We attribute this to the success of the programs mentioned above as well as the increase in prevention, RRH and PSH services for youth. We have seen an increase in youth served in prevention and rapid rehousing programs through the increased funding for our Homelessness Solutions Program and have also been able to house 5 youth in CoC Funded PSH programs. We measure our progress by reviewing quarterly HMIS data pulled from HMIS reports. We used the unsheltered youth PIT data to identify more people in the 2019 count when we found 0 in 2018. In the

March 2020 count, we believe the opening of the Youth Drop in Center, the work with the LMBs and collaboration with BOE and local Community College will help us increase our outreach to unsheltered youth and connect these youth to services. (3) Measurable data is always the best method to determine program effectiveness.  We will review the data from the PIT, Youth Count and HMIS quarterly data to determine the effectiveness of our strategies.

**3B-1e. Collaboration–Education Services.**

**Applicants must describe:**

**1. the formal partnerships with:**
 **a. youth education providers;**
 **b. McKinney-Vento LEA or SEA; and**
 **c. school districts; and**

**2. how the CoC collaborates with:**
 **a. youth education providers;**
 **b. McKinney-Vento Local LEA or SEA; and**
 **c. school districts.**
**(limit 2,000 characters)**

The 3 Local Boards of Education have been actively collaborating with the CoC since its inception in 2002. They, along with Head Start Providers, participate in CoC meetings, MD Youth REACH Count, Homeless Needs Subcommittee and keep CoC members abreast of their activities at CoC meetings and through the email list serv. The McKinney-Vento State Education Agency (SEA) has constant communication with our Local Education Agencies (LEA)s and provides direction and coordination while we are conducting MD Youth REACH counts. The SEA has worked with the LEAs and CoC for the last 3 years so that we could survey children in schools who lacked a fixed permanent address in the Youth REACH count. She was instrumental is obtaining the support of the State Superintendent for Schools who then gave support to our local county Superintendents so that we could survey homeless children in schools. We entered into an agreement to provide funds in annual conferences to educate parents of children who are homeless on their eligibility for services. Each of the 3 school districts visit shelters and other homeless providers to ensure that children who are experiencing homelessness or moving with other family are able to maintain consistency in their education. In our rural communities, the LEAs know these children by name and follow them as they go from school to school.  Each school district have MOUs with County governments to provide educational services to children experiencing homelessness.

**3B-1e.1. Informing Individuals and Families Experiencing Homeless about Education Services Eligibility.**

**Applicants must describe policies and procedures the CoC adopted to inform individuals and families who become homeless of their eligibility for education services.**
**(limit 2,000 characters)**

The CoC developed a policy to ensure that the educational needs of homeless

children are met requiring the BOE and Head Start liaisons to collaborate with the CoC & provide annual reports of the # of homeless children being assisted. They must (1) provide written material to parents informing them of their rights, (2) ensure that children are enrolled in school immediately and connected to services, providing needed supplies and materials, (3) identify homeless children/youth, determine best interests, monitor registration/enrollment, and resolve enrollment disputes, (4) collaborate with shelters, and other agencies to identify homeless youth, informing families of eligibility for McKinney-Vento services, and (5)inform parents of their right to keep their children in the school of origin or for the child to attend the school where they are temporarily living. CoC and ESG funded projects ensure that all children are enrolled in early childhood programs or in school and connected to appropriate education related services in the community. The CoC supplemented this policy by establishing the Youth REACH MD workgroup in early 2015 composed of all youth providers to outreach to youth to identify the reasons they become homeless. Monthly meetings are held to prepare for the Youth REACH count which furthered the education of CoC members about the special needs of this population. We are working to determine methods to reduce the increased number of homeless youth. The CoC has funded a tri county parent conference to educate parents on their eligibility for education services for their children for 2 years, the last agreement is provided as an attachment.

**3B-1e.2. Written/Formal Agreements or Partnerships with Early Childhood Services Providers.**

**Applicant must indicate whether the CoC has an MOU/MOA or other types of agreements with listed providers of early childhood services and supports and may add other providers not listed.**

|  | MOU/MOA | Other Formal Agreement |
|---|---|---|
| **Early Childhood Providers** | No | No |
| **Head Start** | No | No |
| **Early Head Start** | No | No |
| **Child Care and Development Fund** | No | No |
| **Federal Home Visiting Program** | No | No |
| **Healthy Start** | No | No |
| **Public Pre-K** | No | No |
| **Birth to 3 years** | No | No |
| **Tribal Home Visting Program** | No | No |
| **Other: (limit 50 characters)** |  |  |
|  |  |  |
|  |  |  |

**3B-2. Active List of Veterans Experiencing Homelessness.**

**Applicant must indicate whether the CoC**   Yes
**uses an active list or by-name list to identify**
**all veterans experiencing homelessness in**

**the CoC.**

### 3B-2a. VA Coordination–Ending Veterans Homelessness.

**Applicants must indicate whether the CoC is actively working with the U.S. Department of Veterans Affairs (VA) and VA-funded programs to achieve the benchmarks and criteria for ending veteran homelessness.**  Yes

### 3B-2b. Housing First for Veterans.

**Applicants must indicate whether the CoC has sufficient resources to ensure each veteran experiencing homelessness is assisted to quickly move into permanent housing using a Housing First approach.**  Yes

### 3B-3. Racial Disparity Assessment.  Attachment Required.

**Applicants must:**
**1. select all that apply to indicate the findings from the CoC's Racial Disparity Assessment; or**
**2. select 7 if the CoC did not conduct a Racial Disparity Assessment.**

| | |
|---|---|
| **1. People of different races or ethnicities are more likely to receive homeless assistance.** | X |
| **2. People of different races or ethnicities are less likely to receive homeless assistance.** | X |
| **3. People of different races or ethnicities are more likely to receive a positive outcome from homeless assistance.** | |
| **4. People of different races or ethnicities are less likely to receive a positive outcome from homeless assistance.** | X |
| **5. There are no racial or ethnic disparities in the provision or outcome of homeless assistance.** | |
| **6. The results are inconclusive for racial or ethnic disparities in the provision or outcome of homeless assistance.** | |
| **7. The CoC did not conduct a racial disparity assessment.** | |

### 3B-3a.  Addressing Racial Disparities.

**Applicants must select all that apply to indicate the CoC's strategy to address any racial disparities identified in its Racial Disparities Assessment:**

| | |
|---|---|
| **1. The CoC is ensuring that staff at the project level are representative of the persons accessing homeless services in the CoC.** | |

| | |
|---|---|
| **2. The CoC has identified the cause(s) of racial disparities in their homeless system.** | X |
| **3. The CoC has identified strategies to reduce disparities in their homeless system.** | X |
| **4. The CoC has implemented strategies to reduce disparities in their homeless system.** | ☐ |
| **5. The CoC has identified resources available to reduce disparities in their homeless system.** | ☐ |
| **6:  The CoC did not conduct a racial disparity assessment.** | ☐ |

# 4A. Continuum of Care (CoC) Accessing Mainstream Benefits and Additional Policies

## Instructions:

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https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notices

**Warning! The CoC Application score could be affected if information is incomplete on this formlet.**

## 4A-1. Healthcare–Enrollment/Effective Utilization

**Applicants must indicate, for each type of healthcare listed below, whether the CoC assists persons experiencing homelessness with enrolling in health insurance and effectively utilizing Medicaid and other benefits.**

| Type of Health Care | Assist with Enrollment | Assist with Utilization of Benefits? |
|---|---|---|
| **Public Health Care Benefits** (State or Federal benefits, Medicaid, Indian Health Services) | Yes | Yes |
| **Private Insurers:** | Yes | Yes |
| **Non-Profit, Philanthropic:** | Yes | Yes |
| **Other: (limit 50 characters)** | | |
| | | |

## 4A-1a. Mainstream Benefits.

 **Applicants must:**
**1.  describe how the CoC systematically keeps program staff up to date regarding mainstream resources available for program participants (e.g., Food Stamps, SSI, TANF, substance abuse programs) within the geographic area;**
 **2. describe how the CoC disseminates the availability of mainstream resources and other assistance information to projects and how often;**
 **3. describe how the CoC works with projects to collaborate with healthcare organizations to assist program participants with enrolling in**

**health insurance;**
**4. describe how the CoC provides assistance with the effective utilization of Medicaid and other benefits; and**
**5. provide the name of the organization or position title that is responsible for overseeing the CoC's strategy for mainstream benefits.**
**(limit 2,000 characters)**

(1) The CoC informs all CoC members throughout the year about available mainstream resources to program participants such as  SSI, TANF, Medicaid, SOAR, the Affordable Care Act, WIC, VA medical benefits as well as substance abuse and mental health services through agenda topics. These presentations are then provided in written form in meeting minutes. The Governance Committee has representation from local health departments which oversee public mental health and substance abuse services, ACT benefits and WIC  and also local department of social services which oversee TANF, SNAP and Medicaid. The State has provided additional funding to all local health department to combat the opioid crisis. The largest mental health provider in our CoC takes the lead for SOAR, conducting monthly case conferencing with SOAR case managers and also provides primary care services. (2) Through the CoC email list serv, the CoC disseminates the availability of mainstream resources by providing updated resource materials to the CoC. The CoC has a HALS Resource Guide which is updated at least annually and is available on the website. (3). All CoC member agencies assist their participants in obtaining food stamps and Medicaid upon entry. Worcester County Health Department is the lead agency for our region for health insurance available under the Affordable Care Act. During the open enrollment period for the Affordable Care Act, information is provided through the CoC email list serv and at CoC meetings to ensure all CoC members are aware of this invaluable resource to assist their participants. (4) The CoC reviews Medicaid and other benefits through their quarterly review of agency HMIS data to ensure that individuals and families are connected to Medicaid and other benefits through the case management available at CoC HSP agencies. (5) The Governance Committee oversees the strategy for mainstream benefits, with the ultimate responsibility of overseeing the strategy is with the CoC Lead.

## 4A-2. Lowering Barriers to Entry Data:

### Applicants must report:

| | |
|---|---|
| 1. Total number of new and renewal CoC Program-funded PSH, RRH, SSO non-coordinated entry, Safe-Haven, and Transitional Housing projects the CoC has ranked in its CoC Priority Listing in FY 2019 CoC Program Competition. | 9 |
| 2. Total number of new and renewal CoC Program-funded PSH, RRH, SSO non-coordinated entry, Safe-Haven, and Transitional Housing projects the CoC has ranked in its CoC Priority Listing in FY 2019 CoC Program Competition that reported that they are lowering barriers to entry and prioritizing rapid placement and stabilization to permanent housing. | 9 |
| Percentage of new and renewal PSH, RRH, Safe-Haven, SSO non-Coordinated Entry projects the CoC has ranked in its CoC Priority Listing in the FY 2019 CoC Program Competition that reported that they are lowering barriers to entry and prioritizing rapid placement and stabilization to permanent housing. | 100% |

## 4A-3. Street Outreach.

### Applicants must:
**1. describe the CoC's street outreach efforts, including the methods it**

**uses to ensure all persons experiencing unsheltered homelessness are identified and engaged;**
**2. state whether the CoC's Street Outreach covers 100 percent of the CoC's geographic area;**
**3. describe how often the CoC conducts street outreach; and**
**4. describe how the CoC tailored its street outreach to persons experiencing homelessness who are least likely to request assistance. (limit 2,000 characters)**

(1) All 3 counties in the regional CoC have PATH, SSVF and 2 have HSP/ESG funded agencies who conduct street outreach of homeless individuals. In addition, each county health department has peer support specialists who connect people with substance abuse issues with needed services. These peer support specialists refer clients they meet on the street to PATH & HSP/ESG case managers for assistance. (2)The CoC's Street outreach covers 100% of the CoC geographic area. (3)PATH, SSVF and HSP/ESG funded street outreach case managers go to locations where unsheltered homeless either frequent or live (encampments) on a weekly basis to conduct street outreach. (4)In the past year, our CoC has strengthened our street outreach by providing additional funding through HSP/ESG. In the past, PATH was mainly conducted through visits to shelters and agencies that serve unsheltered homeless. Starting with the PATH grant in 2018, the CoC mandated street outreach and provided extensive training to PATH agencies to reach those persons experiencing homelessness who are the least likely to request assistance. Our rural county which has a resort town has adopted Homeless Outreach Teams (HOT) modeled after the successful San Francisco's HOT Teams. They are conducting regular outreach to engage and stabilize the most vulnerable homeless. PATH and ESG refers these people to Permanent Supportive Housing (PSH) and we have successfully housed 5 clients in the last 3 months in a CoC funded project that serves the hardest to reach chronically homeless individuals with the most severe needs.

### 4A-4. RRH Beds as Reported in HIC.

**Applicants must report the total number of rapid rehousing beds available to serve all household types as reported in the Housing Inventory Count (HIC) for 2018 and 2019.**

| | 2018 | 2019 | Difference |
|---|---|---|---|
| **RRH beds available to serve all populations in the HIC** | 22 | 56 | 34 |

### 4A-5. Rehabilitation/Construction Costs–New Projects.

No

**Applicants must indicate whether any new project application the CoC ranked and submitted in its CoC Priority Listing in the FY 2019 CoC Program Competition is requesting $200,000 or more in funding for housing rehabilitation or new construction.**

**4A-6. Projects Serving Homeless under Other Federal Statutes.**

**Applicants must indicate whether the CoC is requesting to designate one or more of its SSO or TH projects to serve families with children or youth defined as homeless under other federal statutes.**

No

# 4B. Attachments

## Instructions:

Multiple files may be attached as a single .zip file. For instructions on how to use .zip files, a reference document is available on the e-snaps training site:
https://www.hudexchange.info/resource/3118/creating-a-zip-file-and-capturing-a-screenshot-resource

| Document Type | Required? | Document Description | Date Attached |
|---|---|---|---|
| _FY 2019 CoC Competition Report (HDX Report) | Yes | MD 513 CoC 2019 C... | 08/15/2019 |
| 1C-4.PHA Administration Plan–Moving On Multifamily Assisted Housing Owners' Preference. | No | | |
| 1C-4. PHA Administrative Plan Homeless Preference. | No | | |
| 1C-7. Centralized or Coordinated Assessment System. | Yes | HALS CoC Coordina... | 09/18/2019 |
| 1E-1.Public Posting–15-Day Notification Outside e-snaps–Projects Accepted. | Yes | Website posting o... | 09/25/2019 |
| 1E-1. Public Posting–15-Day Notification Outside e-snaps–Projects Rejected or Reduced. | Yes | Public Posting of... | 09/25/2019 |
| 1E-1.Public Posting–30-Day Local Competition Deadline. | Yes | 30 Day Local Comp... | 09/25/2019 |
| 1E-1. Public Posting–Local Competition Announcement. | Yes | HALS CoC Public P... | 07/17/2019 |
| 1E-4.Public Posting–CoC-Approved Consolidated Application | Yes | | |
| 3A. Written Agreement with Local Education or Training Organization. | No | Written Agreement... | 09/25/2019 |
| 3A. Written Agreement with State or Local Workforce Development Board. | No | Written Agreement... | 09/25/2019 |
| 3B-3. Summary of Racial Disparity Assessment. | Yes | | |
| 4A-7a. Project List-Homeless under Other Federal Statutes. | No | | |
| Other | No | | |
| Other | No | | |

| Other | No | | |
|---|---|---|---|

# Attachment Details

**Document Description:** MD 513 CoC 2019 Competition Report

# Attachment Details

**Document Description:**

# Attachment Details

**Document Description:**

# Attachment Details

**Document Description:** HALS CoC Coordinated Assessment Tool

# Attachment Details

**Document Description:** Website posting of Project Soliciation

# Attachment Details

**Document Description:** Public Posting of Projects Rejected and

Approved

# Attachment Details

**Document Description:** 30 Day Local Competition Deadline

# Attachment Details

**Document Description:** HALS CoC Public Posting - Competition Annoucement

# Attachment Details

**Document Description:**

# Attachment Details

**Document Description:** Written Agreement with Local Board of Educations

# Attachment Details

**Document Description:** Written Agreement between CoC & HVRP

# Attachment Details

**Document Description:**

# Attachment Details

**Document Description:**

# Attachment Details

**Document Description:**   BOE Agreement

# Attachment Details

**Document Description:**

# Attachment Details

**Document Description:**

# Submission Summary

**Ensure that the Project Priority List is complete prior to submitting.**

| Page | Last Updated |
|---|:---:|
| **1A. Identification** | 09/16/2019 |
| **1B. Engagement** | 09/25/2019 |
| **1C. Coordination** | 09/25/2019 |
| **1D. Discharge Planning** | No Input Required |
| **1E. Local CoC Competition** | 09/25/2019 |
| **1F. DV Bonus** | No Input Required |
| **2A. HMIS Implementation** | 09/17/2019 |
| **2B. PIT Count** | 09/25/2019 |
| **3A. System Performance** | 09/25/2019 |
| **3B. Performance and Strategic Planning** | 09/25/2019 |
| **4A. Mainstream Benefits and Additional Policies** | 09/25/2019 |
| **4B. Attachments** | Please Complete |

**Submission Summary**　　　　　　　　　　　　　No Input Required

# 2019 HDX Competition Report

## PIT Count Data for MD-513 - Wicomico, Somerset, Worcester Counties CoC

### Total Population PIT Count Data

|  | 2016 PIT | 2017 PIT | 2018 PIT | 2019 PIT |
|---|---|---|---|---|
| Total Sheltered and Unsheltered Count | 262 | 260 | 292 | 275 |
| Emergency Shelter Total | 189 | 181 | 228 | 202 |
| Safe Haven Total | 0 | 0 | 0 | 0 |
| Transitional Housing Total | 36 | 37 | 32 | 36 |
| Total Sheltered Count | 225 | 218 | 260 | 238 |
| Total Unsheltered Count | 37 | 42 | 32 | 37 |

### Chronically Homeless PIT Counts

|  | 2016 PIT | 2017 PIT | 2018 PIT | 2019 PIT |
|---|---|---|---|---|
| Total Sheltered and Unsheltered Count of Chronically Homeless Persons | 33 | 41 | 56 | 48 |
| Sheltered Count of Chronically Homeless Persons | 17 | 31 | 41 | 41 |
| Unsheltered Count of Chronically Homeless Persons | 16 | 10 | 15 | 7 |

# 2019 HDX Competition Report

## PIT Count Data for MD-513 - Wicomico, Somerset, Worcester Counties CoC

### Homeless Households with Children PIT Counts

| | 2016 PIT | 2017 PIT | 2018 PIT | 2019 PIT |
|---|---|---|---|---|
| Total Sheltered and Unsheltered Count of the Number of Homeless Households with Children | 19 | 14 | 32 | 24 |
| Sheltered Count of Homeless Households with Children | 18 | 14 | 31 | 24 |
| Unsheltered Count of Homeless Households with Children | 1 | 0 | 1 | 0 |

### Homeless Veteran PIT Counts

| | 2011 | 2016 | 2017 | 2018 | 2019 |
|---|---|---|---|---|---|
| Total Sheltered and Unsheltered Count of the Number of Homeless Veterans | 33 | 19 | 32 | 23 | 15 |
| Sheltered Count of Homeless Veterans | 26 | 17 | 24 | 21 | 11 |
| Unsheltered Count of Homeless Veterans | 7 | 2 | 8 | 2 | 4 |

# 2019 HDX Competition Report

## HIC Data for MD-513 - Wicomico, Somerset, Worcester Counties CoC

### HMIS Bed Coverage Rate

| Project Type | Total Beds in 2019 HIC | Total Beds in 2019 HIC Dedicated for DV | Total Beds in HMIS | HMIS Bed Coverage Rate |
|---|---|---|---|---|
| Emergency Shelter (ES) Beds | 207 | 17 | 190 | 100.00% |
| Safe Haven (SH) Beds | 0 | 0 | 0 | NA |
| Transitional Housing (TH) Beds | 38 | 0 | 38 | 100.00% |
| Rapid Re-Housing (RRH) Beds | 56 | 0 | 56 | 100.00% |
| Permanent Supportive Housing (PSH) Beds | 275 | 0 | 275 | 100.00% |
| Other Permanent Housing (OPH) Beds | 0 | 0 | 0 | NA |
| Total Beds | 576 | 17 | 559 | 100.00% |

# 2019 HDX Competition Report

## HIC Data for  MD-513 - Wicomico, Somerset, Worcester Counties CoC

### PSH Beds Dedicated to Persons Experiencing Chronic Homelessness

| Chronically Homeless Bed Counts | 2016 HIC | 2017 HIC | 2018 HIC | 2019 HIC |
|---|---|---|---|---|
| Number of CoC Program and non-CoC Program funded PSH beds dedicated for use by chronically homeless persons identified on the HIC | 59 | 69 | 69 | 79 |

### Rapid Rehousing (RRH) Units Dedicated to Persons in Household with Children

| Households with Children | 2016 HIC | 2017 HIC | 2018 HIC | 2019 HIC |
|---|---|---|---|---|
| RRH units available to serve families on the HIC | 3 | 4 | 0 | 7 |

### Rapid Rehousing Beds Dedicated to All Persons

| All Household Types | 2016 HIC | 2017 HIC | 2018 HIC | 2019 HIC |
|---|---|---|---|---|
| RRH beds available to serve all populations on the HIC | 17 | 17 | 22 | 56 |

# 2019 HDX Competition Report

## FY2018  - Performance Measurement Module (Sys PM)

### Summary Report for  MD-513 - Wicomico, Somerset, Worcester Counties CoC

## Measure 1: Length of Time Persons Remain Homeless

This measures the number of clients active in the report date range across ES, SH (Metric 1.1) and then ES, SH and TH (Metric 1.2) along with their average and median length of time homeless. This includes time homeless during the report date range as well as prior to the report start date, going back no further than October, 1, 2012.

*Metric 1.1: Change in the average and median length of time persons are homeless in ES and SH projects.*
*Metric 1.2: Change in the average and median length of time persons are homeless in ES, SH, and TH projects.*

a. This measure is of the client's entry, exit, and bed night dates strictly as entered in the HMIS system.

|  | Universe (Persons) | | Average LOT Homeless (bed nights) | | | Median LOT Homeless (bed nights) | | |
|---|---|---|---|---|---|---|---|---|
|  | Submitted FY 2017 | FY 2018 | Submitted FY 2017 | FY 2018 | Difference | Submitted FY 2017 | FY 2018 | Difference |
| 1.1  Persons in ES and SH | 1082 | 1161 | 67 | 67 | 0 | 40 | 43 | 3 |
| 1.2  Persons in ES, SH, and TH | 1127 | 1214 | 95 | 79 | -16 | 45 | 46 | 1 |

b. This measure is based on data element 3.17.

This measure includes data from each client's Living Situation (Data Standards element 3.917) response as well as time spent in permanent housing projects between Project Start and Housing Move-In. This information is added to the client's entry date, effectively extending the client's entry date backward in time. This "adjusted entry date" is then used in the calculations just as if it were the client's actual entry date.

 The construction of this measure changed, per HUD's specifications, between  FY 2016 and FY 2017. HUD is aware that this may impact the change between these two years.

# 2019 HDX Competition Report
## FY2018  - Performance Measurement Module (Sys PM)

| | Universe (Persons) | | Average LOT Homeless (bed nights) | | | Median LOT Homeless (bed nights) | | |
|---|---|---|---|---|---|---|---|---|
| | Submitted FY 2017 | FY 2018 | Submitted FY 2017 | FY 2018 | Difference | Submitted FY 2017 | FY 2018 | Difference |
| 1.1 Persons in ES, SH, and PH (prior to "housing move in") | 1089 | 1141 | 326 | 387 | 61 | 91 | 125 | 34 |
| 1.2 Persons in ES, SH, TH, and PH (prior to "housing move in") | 1130 | 1193 | 343 | 388 | 45 | 99 | 130 | 31 |

# 2019 HDX Competition Report

## FY2018  - Performance Measurement Module (Sys PM)

### Measure 2: The Extent to which Persons who Exit Homelessness to Permanent Housing Destinations Return to Homelessness

This measures clients who exited SO, ES, TH, SH or PH to a permanent housing destination in the date range two years prior to the report date range.Of those clients, the measure reports on how many of them returned to homelessness as indicated in the HMIS for up to two years after their initial exit.

 After entering data, please review and confirm your entries and totals. Some HMIS reports may not list the project types in exactly the same order as they are displayed below.

| | Total # of Persons who Exited to a Permanent Housing Destination (2 Years Prior) | Returns to Homelessness in Less than 6 Months | | Returns to Homelessness from 6 to 12 Months | | Returns to Homelessness from 13 to 24 Months | | Number of Returns in 2 Years | |
|---|---|---|---|---|---|---|---|---|---|
| | | FY 2018 | % of Returns | FY 2018 | % of Returns | FY 2018 | % of Returns | FY 2018 | % of Returns |
| Exit was from SO | 0 | 0 | | 0 | | 0 | | 0 | |
| Exit was from ES | 246 | 45 | 18% | 17 | 7% | 18 | 7% | 80 | 33% |
| Exit was from TH | 21 | 0 | 0% | 0 | 0% | 2 | 10% | 2 | 10% |
| Exit was from SH | 0 | 0 | | 0 | | 0 | | 0 | |
| Exit was from PH | 287 | 17 | 6% | 6 | 2% | 9 | 3% | 32 | 11% |
| TOTAL Returns to Homelessness | 554 | 62 | 11% | 23 | 4% | 29 | 5% | 114 | 21% |

### Measure 3: Number of Homeless Persons

Metric 3.1 – Change in PIT Counts

# 2019 HDX Competition Report

## FY2018  - Performance Measurement Module (Sys PM)

This measures the change in PIT counts of sheltered and unsheltered homeless person as reported on the PIT (not from HMIS).

|  | January 2017 PIT Count | January 2018 PIT Count | Difference |
|---|---|---|---|
| Universe: Total PIT Count of sheltered and unsheltered persons | 260 | 292 | 32 |
| Emergency Shelter Total | 181 | 228 | 47 |
| Safe Haven Total | 0 | 0 | 0 |
| Transitional Housing Total | 37 | 32 | -5 |
| Total Sheltered Count | 218 | 260 | 42 |
| Unsheltered Count | 42 | 32 | -10 |

## Metric 3.2 – Change in Annual Counts

This measures the change in annual counts of sheltered homeless persons in HMIS.

|  | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Unduplicated Total sheltered homeless persons | 1127 | 1240 | 113 |
| Emergency Shelter Total | 1077 | 1185 | 108 |
| Safe Haven Total | 0 | 0 | 0 |
| Transitional Housing Total | 58 | 75 | 17 |

# FY2018  - Performance Measurement Module (Sys PM)

## Measure 4: Employment and Income Growth for Homeless Persons in CoC Program-funded Projects

Metric 4.1 – Change in earned income for adult system stayers during the reporting period

|  | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Number of adults (system stayers) | 130 | 94 | -36 |
| Number of adults with increased earned income | 7 | 8 | 1 |
| Percentage of adults who increased earned income | 5% | 9% | 4% |

Metric 4.2 – Change in non-employment cash income for adult system stayers during the reporting period

|  | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Number of adults (system stayers) | 130 | 94 | -36 |
| Number of adults with increased non-employment cash income | 59 | 57 | -2 |
| Percentage of adults who increased non-employment cash income | 45% | 61% | 16% |

Metric 4.3 – Change in total income for adult system stayers during the reporting period

|  | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Number of adults (system stayers) | 130 | 94 | -36 |
| Number of adults with increased total income | 63 | 59 | -4 |
| Percentage of adults who increased total income | 48% | 63% | 15% |

# 2019 HDX Competition Report
## FY2018  - Performance Measurement Module (Sys PM)

Metric 4.4 – Change in earned income for adult system leavers

|  | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Number of adults who exited (system leavers) | 32 | 24 | -8 |
| Number of adults who exited with increased earned income | 1 | 4 | 3 |
| Percentage of adults who increased earned income | 3% | 17% | 14% |

Metric 4.5 – Change in non-employment cash income for adult system leavers

|  | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Number of adults who exited (system leavers) | 32 | 24 | -8 |
| Number of adults who exited with increased non-employment cash income | 10 | 17 | 7 |
| Percentage of adults who increased non-employment cash income | 31% | 71% | 40% |

Metric 4.6 – Change in total income for adult system leavers

|  | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Number of adults who exited (system leavers) | 32 | 24 | -8 |
| Number of adults who exited with increased total income | 10 | 20 | 10 |
| Percentage of adults who increased total income | 31% | 83% | 52% |

# 2019 HDX Competition Report
## FY2018  - Performance Measurement Module (Sys PM)

### Measure 5: Number of persons who become homeless for the 1st time

Metric 5.1 – Change in the number of persons entering ES, SH, and TH projects with no prior enrollments in HMIS

| | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Person with entries into ES, SH or TH during the reporting period. | 976 | 1135 | 159 |
| Of persons above, count those who were in ES, SH, TH or any PH within 24 months prior to their entry during the reporting year. | 249 | 297 | 48 |
| Of persons above, count those who did not have entries in ES, SH, TH or PH in the previous 24 months. (i.e. Number of persons experiencing homelessness for the first time) | 727 | 838 | 111 |

Metric 5.2 – Change in the number of persons entering ES, SH, TH, and PH projects with no prior enrollments in HMIS

| | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Person with entries into ES, SH, TH or PH during the reporting period. | 1193 | 1342 | 149 |
| Of persons above, count those who were in ES, SH, TH or any PH within 24 months prior to their entry during the reporting year. | 302 | 354 | 52 |
| Of persons above, count those who did not have entries in ES, SH, TH or PH in the previous 24 months. (i.e. Number of persons experiencing homelessness for the first time.) | 891 | 988 | 97 |

# FY2018  - Performance Measurement Module (Sys PM)

**Measure 6: Homeless Prevention and Housing Placement of Persons defined by category 3 of HUD's Homeless Definition in CoC Program-funded Projects**

<span style="color:red">This Measure is not applicable to CoCs in FY2018  (Oct 1, 2017 - Sept 30, 2018) reporting period.</span>

**Measure 7: Successful Placement from Street Outreach and Successful Placement in or Retention of Permanent Housing**

Metric 7a.1 – Change in exits to permanent housing destinations

|  | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Persons who exit Street Outreach | 22 | 32 | 10 |
| Of persons above, those who exited to temporary & some institutional destinations | 4 | 10 | 6 |
| Of the persons above, those who exited to permanent housing destinations | 15 | 16 | 1 |
| % Successful exits | 86% | 81% | -5% |

Metric 7b.1 – Change in exits to permanent housing destinations

# 2019 HDX Competition Report

## FY2018  - Performance Measurement Module (Sys PM)

| | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Persons in ES, SH, TH and PH-RRH who exited, plus persons in other PH projects who exited without moving into housing | 1074 | 1076 | 2 |
| Of the persons above, those who exited to permanent housing destinations | 354 | 390 | 36 |
| % Successful exits | 33% | 36% | 3% |

Metric 7b.2 – Change in exit to or retention of permanent housing

| | Submitted FY 2017 | FY 2018 | Difference |
|---|---|---|---|
| Universe: Persons in all PH projects except PH-RRH | 316 | 256 | -60 |
| Of persons above, those who remained in applicable PH projects and those who exited to permanent housing destinations | 304 | 248 | -56 |
| % Successful exits/retention | 96% | 97% | 1% |

# 2019 HDX Competition Report

## FY2018  - SysPM Data Quality

### MD-513 - Wicomico, Somerset, Worcester Counties CoC

This is a new tab for FY 2016 submissions only. Submission must be performed manually (data cannot be uploaded). Data coverage and quality will allow HUD to better interpret your Sys PM submissions.

Your bed coverage data has been imported from the HIC module. The remainder of the data quality points should be pulled from data quality reports made available by your vendor according to the specifications provided in the HMIS Standard Reporting Terminology Glossary. You may need to run multiple reports into order to get data for each combination of year and project type.

You may enter a note about any field if you wish to provide an explanation about your data quality results. This is not required.

# 2019 HDX Competition Report
## FY2018  - SysPM Data Quality

| | All ES, SH | | | | All TH | | | | All PSH, OPH | | | | All RRH | | | | All Street Outreach | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
| 1. Number of non-DV Beds on HIC | 190 | 167 | 160 | 181 | 50 | 46 | 41 | 43 | 216 | 253 | 264 | 265 | 27 | 17 | 17 | 22 | | | | |
| 2. Number of HMIS Beds | 190 | 167 | 160 | 181 | 50 | 46 | 41 | 43 | 186 | 186 | 264 | 265 | 27 | 17 | 17 | 22 | | | | |
| 3. HMIS Participation Rate from HIC ( % ) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 86.11 | 73.52 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | | | | |
| 4. Unduplicated Persons Served (HMIS) | 853 | 902 | 1077 | 1202 | 77 | 82 | 58 | 76 | 245 | 289 | 310 | 315 | 294 | 336 | 279 | 519 | 0 | 0 | 21 | 50 |
| 5. Total Leavers (HMIS) | 715 | 726 | 927 | 990 | 42 | 33 | 35 | 40 | 30 | 40 | 55 | 42 | 222 | 286 | 198 | 343 | 0 | 0 | 6 | 21 |
| 6. Destination of Don't Know, Refused, or Missing (HMIS) | 59 | 19 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 7. Destination Error Rate (%) | 8.25 | 2.62 | 0.00 | 0.10 | 2.38 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.90 | 0.00 | 0.00 | 0.00 | | | 0.00 | 0.00 |

# 2019 HDX Competition Report

## Submission and Count Dates for  MD-513 - Wicomico, Somerset, Worcester Counties CoC

### Date of PIT Count

| | Date | Received HUD Waiver |
|---|---|---|
| Date CoC Conducted 2019 PIT Count | 1/23/2019 | |

### Report Submission Date in HDX

| | Submitted On | Met Deadline |
|---|---|---|
| 2019 PIT Count Submittal Date | 4/30/2019 | Yes |
| 2019 HIC Count Submittal Date | 4/30/2019 | Yes |
| 2018 System PM Submittal Date | 5/30/2019 | Yes |

**Homeless Alliance of the Lower Shore**

**HALS CoC Agreement with St. James A.M.E. Zion Church - Zion House's Homeless Veteran Re-Integration Program to provide Employment Opportunities to Homeless Veterans**

The Homeless Alliance for the Lower Shore Continuum of Care (HALS CoC) enters into Agreement with St. James A.M.E. Zion Church - Zion House's Homeless Veteran Re-Integration Program (HVRP) to provide employment assistance and opportunities to Homeless Veterans.

The HALS CoC Agrees to:

- Promote the work of St. James HVRP program by having an agenda item on the status in each of the Monthly CoC meetings.
- Provide St. James data to support funding renewal and support letters in funding renewal cycles.
- Partner with St. James to provide person centered services to address needs of the participants in their programs not addressed in the HVRP Program by other CoC member agencies.
- Make referrals to HVRP of eligible veterans who need employment assistance.
- Provide weekly job openings in the tri county area received by the Tri-County Workforce Investment.
- Explore enhancing the Coordinated Entry Process to prioritize employment for people experiencing homelessness.

St. James A.M.E. Zion Church - Zion House HVRP Program agrees to:

- Provide services to assist in reintegrating homeless veterans into meaningful employment within the labor force.
- Stimulate the development of effective services delivery systems that address the complex problems facing homeless veterans
- Provide outreach to homeless veterans and assess their ability to meet program eligibility and gage job readiness and willingness to engage in employment services.
- Provide Case Management to develop an Individual Employment Plan based on the individual's strengths, barriers and preferences.
- Provide training to eligible veterans that are targeted to specific industries, occupations and skills that are in demand locally.
- As necessary, provide transportation, uniforms and small hand tools to facilitate obtaining and maintaining employment.

Shannon Frey
CoC Lead

_Shannon Frey_ 9/19/19
Signature / Date

Dr. David L. McLendon
Director, St James Zion House HVRP Program

_David L. McLendon_ 9/19/19
Signature / Date